

**Selected Publications by Former Management Department  
PhD Students in the Mays Business School at Texas A&M  
University in Leading Refereed Journals  
(includes students graduating in 2004 and later)**

***Academy of Management Journal:***

- Kang, E.** 2008. Director Interlocks and Spillover Effects of Reputational Penalties From Financial Reporting Fraud. *Academy of Management Journal*, 51(3): 537-555.
- Li, D.,** Eden, L., Hitt, M. & D. Ireland. 2008. Friends, Acquaintances or Strangers? Partnerselection in R&D Alliances. *Academy of Management Journal*, 51(2): 315-334.
- Devers, C. E., Wiseman, R. M., & **Holmes, R. M.** 2007. The Effects of Endowment and Loss Aversion in Managerial Stock Option Valuation. *Academy of Management Journal*, 50:191-208.
- Tuggle, C. S.,** Schnatterly, K. & Johnson, R. A. 2010. Attention Patterns in the Boardroom: How Board Composition and Processes Affect Discussion of Entrepreneurial Issues. *Academy of Management Journal*, 53(3): 550-571.
- Connelly, B. L.,** Tihanyi, L., Certo, S. T., & Hitt, M. A. 2010. Marching to the Beat of Different Drummers: The Influence of Institutional Owners on Competitive Actions. *Academy of Management Journal*, 53(4): 723-742.
- Ireland, R. D., **Reutzell, C. R.,** **Webb, J.** 2005. From the Editor: Entrepreneurship Research in AMJ: What has Been Published and What Might the Future Hold? *Academy of Management Journal*, 48: 556-564.

***Academy of Management Review:***

- Webb, J.** Tihanyi, L., Ireland, R. D., & Sirmon, D. G. 2009. You Say illegal, I Say Legitimate: Entrepreneurship in the Informal Economy. *Academy of Management Review*, 34(3): 492-510.

***Journal of Applied Psychology:***

- Wesson, M. J. & **Gogus, C. I.** 2005. Shaking Hands With a Computer: An Examination of Two Methods of Organizational Newcomer Orientation. *Journal of Applied Psychology*, 90(5): 1018-1026.

Umphress, E. E., **Bingham, J. B.**, & Mitchell, M. S. (2010). Unethical Behavior in the Name of the Company: The Moderating Effect of Organizational Identification and Positive Reciprocity Beliefs on Unethical Pro-Organizational Behavior. *Journal of Applied Psychology*, 95: 769–780.

Umphress, E., **Simmons, A.**, Boswell, W., & **Triana, M.** (2008). Managing Discrimination in Selection: The Impact of Directives From an Authority and Social Dominance Orientation. *Journal of Applied Psychology*, 93: 982-993.

Porter, C. O. L. H., **Webb, J.** & **Gogus, C. I.** When Goal Orientations Collide: Effects of Learning and Performance Orientation on Team Adaptability in Response to Workload Imbalance. *Journal of Applied Psychology*, 95(5): 935-943.

### ***Strategic Management Journal:***

**Tuggle, C. S.**, Sirmon, D. G., **Reutzler, C. R.**, & Bierman, L. 2010. Commanding Board of Director Attention: Investigating How Organizational Performance and CEO Duality Affect Board Members' Attention to Monitoring. *Strategic Management Journal*, 31(9): 946-968.

Morrow, J. L., Sirmon, D. G., Hitt, M. A., & **Holcomb, T. R.** 2007. Creating Value in the Face of Declining Performance: Firm Strategies and Organizational Recovery. *Strategic Management Journal*, 28(3): 271-283.

**Holcomb, T. R.**, **Holmes, R. M.**, **Connelly, B.** 2009. Making the Most of What You've Got: Managerial Ability as a Source of Resource Value Creation. *Strategic Management Journal*, 30(5): 457-485.

**Selected Publications by Former Management Department  
PhD Students in the Mays Business School at Texas  
A&M University in Highly Respected Refereed  
Journals  
(includes students graduating in 2004 and later)**

***Journal of International Business Studies:***

Miller, S., **Li, D.**, Eden, L. & Hitt, M. A. 2008. Insider Trading and the Valuation of International Strategic Alliances in Emerging Stock Markets. *Journal of International Business Studies*, 39(1): 102-117.

Eden, L., Juarez Valdez, L., & **Li, D.** 2005. Talk Softly But Carry a Big Stick: Transfer Pricing Penalties and the Market Valuation of Japanese Multinationals in the United States. *Journal of International Business Studies*, 36(5): 1-17.

***Journal of Management:***

Certo, S. T., **Holcomb, T. R.**, & **Holmes, R. M.** 2009. A Synthesis of IPO Research in Management and Entrepreneurship: Moving the Research Agenda Forward. *Journal of Management*, 35(6): 1340-1378.

**Holmes, R. M.**, Bromiley, P., Devers, C. E., **Holcomb, T. R.**, & McGuire, J. B. Prospect Theory Research in Management: A Review, Critique, and Research Agenda. Conditional acceptance at *Journal of Management*.

Hitt, M. A., Tihanyi, L., **Miller, T.**, & **Connelly, B. L.** 2006. International Diversification: Antecedents, Outcomes, and Moderators. *Journal of Management*, 32(6): 831-867.  
\*Recipient of the *Journal of Management* Best Paper Award.

Ireland, R. D. & **Webb, J.** 2007, "A Cross-Disciplinary Exploration of Entrepreneurship Research". *Journal of Management*, 33: 891-927.

***Organization Science:***

Devers, C. E., Dewitt, T., Mishina, Y., & **Belsito, C. A.** 2008. A General Theory of Organizational Stigma. *Organization Science*, 20(1): 154-177.

Li, H., **Bingham, J. B.**, & Umphress, E. 2007. Fairness From the Top: Perceived Procedural Justice and Collaborative Problem Solving in New Product Development. *Organization Science*, 18: 200-216.

Umphress, E. E. & **Bingham, J. B.** (in press, 2010). When Organizational Citizens Do Bad Things for Good Reasons: Examining Unethical Pro-social Behaviors. *Organization Science*.

Li, H., **Bingham, J. B.**, & Umphress, E. E. 2007. Fairness From the Top: Perceived Procedural Justice and Collaborative Problem Solving in New Product Development. *Organization Science*, 18: 200-216.

**Connelly, B. L.**, Johnson, J., Tihanyi, L., & Ellstrand, A. (in press). More Than Adopters: Competing Influences in the Interlocking Directorate. *Organization Science*.

### ***Personnel Psychology:***

**Triana, M., García, M. F.**, & Colella, A. (in press) Managing Diversity: How Organizational Efforts to Support Diversity Enhance Affective Commitment and Reduce Turnover Intent for Employees Who Experience Discrimination at Work. *Personnel Psychology*.