

# D O N L E W I S J R.

DLEWIS@MAYS.TAMU.EDU 979-229-1022

## EDUCATION

1986 - 1991



### BBA BACHELOR OF BUSINESS ADMINISTRATION MGMT

Texas A&M University; 8/1986  
University of Pau (Pau, France): Intensive French /1991

1992 - 1993



### MBA MASTER OF BUSINESS ADMINISTRATION (IT)

Texas A&M International University 8/1992  
University of Dijon (Dijon France): Business French /1993

## PROFESSIONAL EXPERIENCE



### EXECUTIVE PROFESSOR, TEXAS A&M UNIVERSITY

1999-CURRENT

#### COURSES TAUGHT:

MGMT 289 (Intro to Entrep)  
MGMT 470 (Entrep Small Business)  
MGMT 485 (Entrep Independent Studies)  
MGMT 489 (Lean Startup methodologies)

MGMT 461 (Entrepreneurship and New Ventures)  
MGMT 477 (Entrep Consulting and Development)  
MGMT 466 (StrategicMGMT)  
IBUS 457 (International Business Chile, Belgium, Cuba)

#### TEACHING INTERESTS:

Practical entry strategies for potential entrepreneurs, techniques for successfully operating small businesses, startup venture funding, opportunity and resource recognition, lean startup model strategies, writing feasibility studies/business plans, networking, personal finance, debt/credit score management, International entrepreneurship.

#### INTERNATIONAL STUDY ABROAD COURSES:

Developed and led TAMU's inaugural student study abroad in Cuba. Led other entrepreneurial study abroad trips to Belgium and Chile. Courses engage TAMU students in country with small foreign startups.

#### GUEST LECTURER:

Ocean Univ. China, Univ. Puebla Mexico, Batangus State Univ. Philippines, Fund for Innovation Macedonia.



### DIRECTOR, BLACKSTONE LAUNCHPAD

2016- CURRENT

Leading Texas A&M's Blackstone Charitable Foundations grant to aggregate and disseminate entrepreneurial programs activities and events across campus.



### ASSISTANT DIRECTOR, STARTUP AGGIELAND INCUBATOR/ACCELERATOR

2012-2016

Led development and implementation of Texas A&M's first student led incubator/accelerator program. Responsible for leadership, funding and operational control in addition to mentoring student entrepreneurs. Provided leadership for launching inaugural Startup Living Learning Community, a housing community for incoming freshmen with entrepreneurial propensity as a Startup Aggieland incubator feeder program. Coordination of resources to support student entrepreneurial teams including implementation of TAMU Law school support for Trademarks, Patents, Entity Formations. Facilitated American Institute of Graphic Artists students to offer branding services to student entrepreneurs. Developed local and regional industry specific mentor teams to guide student startups. Assisted in creation of a local student entrepreneur only membership in the Chamber of Commerce and SBDC program to assist student entrepreneurs. Assisted in development of first 2013 Startup Aggieland elevator pitch competition. Led subsequent 2014 / 2015 Shark Frenzy (shark tank style demo day) with well-known venture capitalists. Collaborated with incubators at University of Texas, Baylor, Rice, Babson, University of Houston, Global Consortium of Entrepreneurship Centers Member.

## ENTREPRENEURIAL ACTIVITIES



### PRESIDENT MKGD LLC DBA PICKET FENCE PROPERTIES (WWW.PICKETFENCEPROPERTIES.NET)

1999- CURRENT

NAICS Code 531390 921190/D-U-N-S Number 143800162

Ongoing acquisition and development of rental property in Bryan College Station.

Commercial property management for I.R.S, Department of Homeland Security, Secret Service and other government agencies participating in the asset forfeiture programs.



### MANAGING MEMBER BRAZOS VALLEY REAL ESTATE HOLDINGS LLC

2006- CURRENT

Management of real property assets for investors (purchase, renovation and sale/rental of assets.)



### GENERAL PARTNER DGMK LP A REAL ESTATE HOLDING COMPANY

2006- CURRENT



### MANAGING MEMBER CAROLYN KAY RANCH LLC AND OUR DOGHOUSE LLC (FAMILY AND FRIENDS' INVESTMENT MANAGEMENT)

2018- CURRENT

# SERVICE ACTIVITIES, AWARDS AND PROFESSIONAL MEMBERSHIPS

## TAMU

Faculty Advisor: Collegiate Entrepreneurship Organization (2018-Present)  
Faculty Advisor: Student Business Owners Association (2017-Present)  
Faculty Advisor: Women in Entrepreneurship Organization (2018-Present)  
Faculty Advisor: Vanguard Men's Organization (2018-Present)  
Faculty Advisor: Ryan's Challenge (2017-present)  
Principal Investigator Global Engagement Initiative Grant 60K 2019-2022  
TUNIE Participant (Texas University Network for Innovation and Entrepreneurship 2012-current)  
TAMU Entrepreneurial Council (2013-current)  
BIG Event organizer (2012-current)  
AIB (Aggies in Business 2009-current)  
EBV (Entrepreneurial Boot Camp for Veterans 2008-Current)  
Coached First Place Team South Eastern Conference Pitch Competition 2016

Coached First Place Team Rice Business Plan Competition (TAMU's first winner) 2016  
Texas A&M Foundation Bugle Call Honoree 2016  
Fish Camp Namesake 2016  
Governor's Small Business Development Committee 2016  
Lockheed Martin Aeronautics Excellence in Teaching Award 2015  
Bryan Rotary Club Rising Star Award (StartUp Aggieland) 2014  
John J. Koldus III Faculty and Staff Achievement Award 2013  
Co-Principal Investigator Tier One Program Grant "Seed Funding for Startup Aggieland" 300k 2013-2016  
Student Led Award for Teaching Excellence (SLATE) 2009 and 2010  
Wakonse South Fellow  
Center for Teaching Excellence Graduate

## VETERAN PROGRAMS

### CENTER FOR THE INTREPID:

(San Antonio Texas) Organized a local leader's program that periodically meets and visits Veteran facilities at Fort Sam Houston to engage and raise area support for wounded Veterans and their families.

### SENTINELS OF FREEDOM:

Local contact and organizer for incoming approved Veterans for TAMU and Blinn College

**Brazos Valley Cares:** Cofounder of local support group for Veterans organized an annual "Steak and Cigar" event to raise money for families of those Veterans in the post 911 conflict and specifically those staying at the CFI at Fort Sam Houston and living in the Brazos Valley.

### B/CS MENTORING SUPPORT:

Organized a local community mentor support program for Army Rangers and other special force soldiers wounded in battle.

### ENTREPRENEURIAL BOOT CAMP FOR VETERANS:

Instructor/mentor in annual Center for New Ventures Veteran program supporting Veterans with entrepreneurial aspirations.



## COMMUNITY LEADERSHIP

Immediate Past President and Cofounder / Brazos Valley Cares (2015-2019)  
Board Member / College Station Independent School District Education Foundation (2015-2017)  
Board Chairman / Research Valley Innovation Center/AMIC (2015-2018)  
VP and At Large Member / Bryan College Station Apartment Association (2004-2010)  
Board representative/Texas Apartment Association (2007-2012)  
Junior Achievement VP and Board of Directors member (2007-2010)  
City of College Station's Outside Agency Funding Review Committee member (2007-2009)  
Co-chair DBEDA Downtown Bryan Economic Development Committee (2006-2007)  
B/CS Chamber of Commerce Leadership Brazos Graduate (2002)  
Texas Regional Leadership Graduate (2003);  
City of College Station Citizen's University Graduate;  
City of College Station Citizens Police Academy; City of Bryan's Citizens Fire Academy Coach.



## CLUBS AND ORGANIZATIONS

National Business Incubator Association (2012-Current)  
Bryan College Station Apartment Association and Texas Apartment Association (2004-Current)  
Independent Rental Owners Council (2004-Current)  
Junior Achievement (2002-2010)  
Bryan College Station Chamber of Commerce (1994-Current)  
Leadership Brazos Alumni (2005-Current)  
Downtown Bryan Economic Development Association (2002-2007)



## HONORS AND AWARDS

Member of the Year Award Bryan College Station Apartment Association (2009)  
Newman 10 award for one of the 10 fastest growing businesses in Bryan College Station.  
International Rotary Foundation Scholarship; Bryan, Texas.

## PERSONAL

Extensive travel throughout US, Mexico, Europe, China, Philippines, Cuba, Macedonia.  
French Fluency, Spanish intermediary working proficiency NAUI Certified Scuba Diver.

Completed Spain's Camino de Santiago De Compostela with daughter in June 2014 (Buzos to Santiago)