

Nicole M. Amos

namos@mays.tamu.edu | 979.777.4985

IMPACT

The roles of Associate Department Head, Director of the Master of Real Estate program, and Executive Assistant Professor afford the opportunity to be of service to a multitude of stakeholders and directly impact the lives of over 1,000 students annually. The contributions the department provides to industry include a highly-trained and thoughtful workforce who will carry the Aggie core values of Loyalty, Integrity, Excellence, Leadership, Selfless Service, and Respect into society at large.

EXPERIENCE

Adam C. Sinn '00 Department of Finance, Texas A&M University, College Station, TX

Associate Department Head

June 2022 – Present

Acting Associate Department Head

May 2021 – May 2022

- Support Department Head with all administrative functions including HR, Budget, strategy, curriculum, scheduling, staff and Associate Program Director supervision.
- Responsible for Program Management and Assessment including the BBA program, High-Impact Program and Graduate Programs.
- Oversee strategic planning and data collection for the department including forecasting teaching and scheduling needs, student enrollment and outcomes and other near- and long-term planning.

Director, Master of Real Estate Program

September 2019 – Present

Associate Director, Master of Real Estate Program

January 2019 – August 2019

- The Master of Real Estate program is the #1 ranked public real estate masters program in the nation.
- Oversee career functions including job placement, employer relations, and career mentoring.
- Develop the Real Estate Advisory Board and manage biannual meetings including fundraising efforts.
- Manage administrative functions including budget and marketing.
- Conduct strategic planning that is used to determine curriculum changes, faculty hiring and employment targets.
- Mentor new faculty to ensure a successful start in their academic careers.
- Manage biannual admissions and scholarship decisions for the program including coordination of committees, candidate selection criteria, donor correspondence and candidate application review.
- Recruit candidates for the program through on-campus presentations as well as student meetings.

Executive Assistant Professor

January 2018 – Present

- Develop and teach courses in Commercial Real Estate Finance including:
 - FINC 672: Real Property Finance
 - FINC 472: Real Estate Finance
 - FINC 671: Opportunities in Commercial Real Estate
 - FINC 675: Analysis of Real Estate Investment Decisions
 - FINC 678: Real Estate Analytics

Highfield Farm Asset Services, College Station, TX

January 2011-2018

Director

- Analyze large scale farmland investment opportunities of bulk commodity crops and permanent plantings on behalf of clients including Institutional Investment Funds and High Net Worth individuals. Modeling analytics include income and expense analysis as well as the analysis of various return metrics.
- Develop and optimize strategic business plans for Highfield and affiliated companies as well as assets under management.
- Prepare investment recommendations for disposition and acquisition of assets on behalf of clients.

NorthMarq Capital, LLC, Houston, TX

May 2005-February 2015

Senior Investment Analyst

- Experience includes debt and equity underwriting of acquisition, refinance and construction deals for all major property types with an emphasis on multifamily. Closed transactions exceeding \$2 billion.
- Conducted market research including rent, occupancy, cap rate, and lease analysis for use in underwriting.
- Prepared submission packages and presentations used to market financing to NorthMarq's network of correspondent lenders and equity sources including Life Companies, Agency Lenders, CMBS Groups and Banks.
- Coordinated closing efforts including due diligence collection, review and submission to lenders, third parties, and servicing personnel.
- Developed and submitted due diligence packages on low-income tax-credit housing portfolios for Freddie Mac; total value of debt pools exceeded \$750 million.

- Guest lecturer for the Master of Real Estate program at Texas A&M University. Taught two classes per year for Dr. Charles Gilliland on Discounted Cashflow Analysis and the use of Net Present Value calculations.

EDUCATION

Texas A&M University, Mays Business School, College Station, TX
Master of Land Economics and Real Estate

December 2005

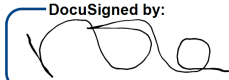
Texas A&M University, College Station, TX
Bachelor of Science in Horticulture

December 2003

ACTIVITIES

- Aggie Real Estate Network. *2011 President, 2006-2008 Regional Director*

This CV submitted is most current and correct as of the date of this signature.

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