

PHILIPPE HERCOT
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Experience

- MAYS BUSINESS SCHOOL, Adam Sinn '00 Department of Finance** **College Station, TX**
TEXAS A&M UNIVERSITY
Awarded the 2019 Association of Former Students' Distinguished Achievement College Level Award.
Awarded one of six 2018/19 university-wide "Aggies Celebrate Teaching!" teaching awards by Texas A&M's Center for Teaching Excellence for "adding value to students' lives, inspiring them and helping them transform their perspective."
- 12/2015-current **Gerald Ray '54 and Donald Zale '55 Executive Professor**
Teach courses on financial modeling, private equity, entrepreneurial finance and corporate finance to senior undergraduate students, MS in Finance, MS in Business, and MBA students. Teaching based on challenging students through class participation, frank feedback, real world case discussions and interactions with professionals.
- 7/2016-current **Director of Aggies on Wall Street**
In charge of this very selective flagship program aimed at providing high-achieving students with superior access to professional opportunities in the finance industry. Teach a rigorous Seminar in Investment Banking to sophomore students to prepare them for recruiting. Highlight of the program is an intensive 2-week trip to New York.
- 4/2014-current **ZARIA (a single family office and consulting firm), President** **FR - USA**
Oversee private investments and assist companies on strategy and growth; consulting projects included a strategic review of the business model and customer interface of a leading online marketplace for the private equity fund community.
- 3/2010-12/2013 **TRIAGO, Managing Partner, Strategic Committee Member, then Advisor** **Paris, FR**
3/2010-03/2014 **MANTRA GESTION, Partner and Member of the Investment Committee** **Paris, FR**
Triago is a leading placement agent and advisory firm dedicated to the global private equity ("PE") funds community. Mantra Gestion, a sister company of Triago, is a global asset manager investing in non-traditional PE funds such as intellectual property, oil, mining or other asset-based funds, litigation, turnaround or emerging markets funds.
- 3/2008-3/2010 **SANDELL ASSET MANAGEMENT, Principal, Private Equity Group** **London, UK - Paris, FR**
Led Sandell's private equity activities (and then those of Tamarix Capital, a Sandell's spin-off) in Europe.
- 7/2005-2/2008 **MERCER HUMAN RESOURCE CONSULTING (a MARSH MCLENNAN company), Partner** **Paris, FR**
Spearheaded business development towards new corporate customers and PE funds across all lines of business.
- 1997-2005 **CAPITAL INDUSTRIE & ASSOCIES / ZARIA, co-Founder and co-President** **Paris, FR**
Co-Founded and developed first independent private equity firm dedicated to small French LBOs. Led one of its industrial portfolio companies as CEO from acquisition to successful exit.
- 1996-1997 **APAX PARTNERS, Associate** **Paris, FR**
Analyzed potential LBO opportunities of French and Belgium companies.
- 1993-1996 **DONALDSON, LUFKIN & JENRETTE, Associate, Investment Banking** **New York, NY**
Participated to a wide variety of transactions including M&As, principal investments, equity and debt offerings, bridge financings and restructurings.
- 1990-1991 **RAIL EUROPE, Travel Services Analyst, Sales and Marketing Division** **White Plains, NY**

Education

- 1991-1993 **HARVARD GRADUATE SCHOOL OF BUSINESS ADMINISTRATION** **Boston, MA**
Awarded a Master in Business Administration degree, June 1993. Second Year Honors.
Summer 1992 internship with MCKINSEY AND COMPANY in Paris.
- 1986-1989 **ECOLE DES HAUTES ETUDES COMMERCIALES (H.E.C. Paris)** **Jouy-en-Josas, FR**
Awarded a Master in Management Grande Ecole degree, June 1989. Majored in Finance. Internships include BANQUE PARIBAS (1989), BOOZ ALLEN & HAMILTON (1989), BANQUE INDOSUEZ (1988) and RANK XEROX (1987).

Other information

- 2015 "Lean start-up" Mentor to a group of mechanical engineering college students at Cooper Union (New York).
2013-2014 Guest lecturer at ESSEC Business School on private equity.
1995-2005 Director of BANNER AEROSPACE, a US-based and NYSE-listed supplier of aircraft parts to the aerospace industry.