

# TRISTAN FITZGERALD

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351N Wehner Building, Mays Business School

4218 Texas A&M University

College Station, Texas 77843

## ACADEMIC APPOINTMENTS

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2018 – Current

**Mays Business School, Texas A&M University**

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Assistant Professor – Department of Finance

Faculty Affiliate – Mays Innovation Research Center

## EDUCATION

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2013 – 2018

**The University of California, Berkeley**

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PhD, Business Administration (Finance) – Haas School of Business

Dissertation: Essays in Finance and Corporate Innovation

2004 – 2009

**The University of Queensland, Australia**

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Bachelor of Commerce (1<sup>st</sup> Class Honors), Bachelor of Laws (1<sup>st</sup> Class Honors)

• Awarded the **University Medal for both Commerce and Law**

## PROFESSIONAL WORK EXPERIENCE

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2010 – 2012

**J.P. Morgan, Sydney Australia**

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Analyst – Investment Banking (Energy & Infrastructure)

2006 – 2007

**Macquarie Bank, Sydney Australia**

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Summer Intern – Corporate Finance Division (Property)

2005 – 2006

**Ernst & Young, Brisbane Australia**

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Summer and Winter Intern – Transaction Advisory Services

## RESEARCH INTERESTS

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Entrepreneurial Finance, Innovation, Corporate Finance, M&A, and Investment Banking.

## PUBLICATIONS

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**“Innovation Search Strategy and Predictable Returns”,** with Benjamin Balsmeier, Lee Fleming, and Gustavo Manso

**Management Science (2021) 67(2): 1109–1137**

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**Presentations:** Global Entrepreneurship & Innovation Conference (2018); Texas A&M University (2018); Berkeley Fung Institute’s Innovation & Finance Conference (2017); University of California, Berkeley (2017).

**“Unconstrained Estimates of the Equity Risk Premium”,** with Stephen Gray, Jason Hall, and Ravi Jeyaraj (based on my Undergraduate Honors Thesis)

**Review of Accounting Studies (2013) 18: 560–639**

## WORKING PAPERS

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### **“Shared Culture and Technological Innovation: Evidence from Corporate R&D Teams”, with Xiaoding Liu**

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Presentations: Financial Intermediation Research Society (FIRS) Conference (2023); Midwest Finance Association (MFA) Annual Meeting (2023); American Economic Association (AEA) Annual Meeting (2022); Western Finance Association (WFA) Annual Meeting (2021); American Finance Association (AFA) Annual Meeting (2021); Society of Labor Economists (SOLE) Annual Meeting (2021); Texas A&M University (2020); Lone Star Finance Symposium (2020); EPFL Innovation Seminar (2020).

### **“Til Death Do Us Part: The Relative Merits of Founder CEOs”**

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Presentations: New Zealand Finance Meeting (2022); Monash University (2022); University of Sydney (2022); University of Queensland (2022); Financial Markets and Corporate Governance Conference (2022); Midwest Finance Association (MFA) Annual Meeting (2020); Australasian Finance & Banking Conference (2020); Lone Star Finance Symposium (2019); Financial Management Association (FMA) Annual Meeting (2019); Texas A&M University (2019); University of California, Berkeley (2018).

### **“Financial Contracting for Innovation: Property Rights in Action”**

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Presentations: Australasian Finance & Banking Conference (2021); Financial Management Association (FMA) Annual Meeting (2020); Texas A&M University (2018); University of Georgia (2018); Vanderbilt University (2018); Nanyang Business School (2018); University of Melbourne (2017); Joint Berkeley-Stanford Finance Seminar (2017); University of California, Berkeley (2017).

## WORKS IN PROGRESS

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### **“How do Venture Capitalists (Actually) Make Decisions? Internal Evidence from a Private Start-up Accelerator”, with Korok Ray**

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Presentations: Texas A&M University (2023); Baylor University (2022); Aggie Longhorn Innovation Conference (2021).

## TEACHING EXPERIENCE

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### **Texas A&M University**

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Instructor – EMBA FINC612: Finance for the Professional I (Spring 2021 – Current)  
Instructor – FINC468/489: Entrepreneurial Finance (Spring 2019 – Current)  
Instructor – FINC644/689: Funding New Ventures (Spring 2019 – Current)

### **The University of California, Berkeley**

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Outstanding Graduate Student Instructor (GSI) Award (2014 – 2015)  
GSI – MFE230A: Investments and Financial Derivatives (Spring 2018)  
GSI – EMBA203: Finance for Executive MBAs (Fall 2016)  
GSI – MBA236: Financial Statement Modelling (Spring 2016)  
GSI – MBA203: Introduction to Finance (Fall 2015)  
GSI – UGBA10: Principles of Business (Fall 2014)

## **University of Queensland, Australia**

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Excellence in Tutoring Award (2009)

Student Instructor/Tutor – FINM3401: Corporate Finance (Fall 2009)

Student Instructor/Tutor – FINM3402: Investments & Portfolios (Spring 2009)

## **PROFESSIONAL SERVICE**

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### **Referee/Reviewer**

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Journals – Review of Financial Studies; Management Science; Journal of Corporate Finance; Review of Corporate Finance Studies

Conferences – Financial Intermediation Research Society (FIRS) Annual Conference (2021–2023); FMA Annual Meeting (2019–2022); Texas A&M Young Scholars Finance Consortium (2019–2023)

### **Discussant**

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Midwest Finance Association (MFA) Annual Meeting (2023); New Zealand Finance Meeting (2022); Financial Markets & Corporate Governance Conference (2022); European Finance Association (EFA) Annual Meeting (2021); Australasian Finance & Banking Conference (2020 – 2021); FMA Annual Meeting (2019, 2020)

### **Session Chairperson**

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Texas A&M Young Scholars Finance Consortium (2022–2023); Australasian Finance & Banking Conference (2020); FMA Annual Meeting (2019)

## **UNIVERSITY AND OTHER SERVICE**

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### **Mays Business School, Texas A&M University**

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PhD Dissertation Committee Member (2019 – Current)

Faculty Sponsor/Advisor: Private Equity & Venture Capital Student Club (2022 – Current)

Finance PhD–Junior Faculty Research Discussion Group Coordinator (2019 – Current)

Faculty Recruiting Committee (2018 – Current)

Young Scholars Finance Consortium Organizing Committee Member (2022 – 2023)

Finance Department PG&E Seminar Coordinator (2020 – 2021)

Mays Business School Faculty Mentoring Taskforce (2020)

Faculty Sponsor/Advisor: McGill International Portfolio Challenge (2020)

Undergraduate Course Development Committee (2019)

### **Community Service**

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External Advisor/Mentor – Seven Lakes High School AP Research Program: Topics on Financial Literacy (2019 – 2021)

## **RESEARCH ASSISTANT EXPERIENCE**

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### **University of New South Wales, Australia**

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Research Assistant – Professor Jo-Ann Suchard (2012 – 2013)

### **University of Queensland, Australia**

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Research Assistant – Professor Stephen Gray and Dr. Jason Hall (2008 – 2009)