

Cooper Cavender

832-499-5788 | coopercavender@tamu.edu | www.linkedin.com/in/coopercavender/

EDUCATION

Texas A&M University, Mays Business School College Station, Texas
Master of Real Estate December 2024

Texas A&M University, Mays Business School College Station, Texas
Bachelor of Business Administration in Supply Chain Management | GPA: 3.40 May 2023

EXPERIENCE

Cavender's Boot City Houston, Texas
Real Estate Trainee May 2023 – Present

- Scouted and rated over 75 potential retail sites for expansion and gave insight to executives on new market consumer behaviors and trends; analyzed properties based on accessibility, visibility, square footage, parking availability, signage, and tenant synergy

Sales Representative and Stocker May 2016 – January 2023

- Strengthened interpersonal skills through customer relations by using salesmanship skills developed through experience as well as my superb knowledge of products
- Sold 150K of product in less than a month during one season by providing personal recommendations and a phenomenal customer experience to the best of my ability

Sabre Properties Houston, Texas
Brokerage Assistant May 2023 – Present

- Called on and helped facilitate deals in various shopping centers across Texas
- Traveled across state to find retail sites matching criteria sought, charted information for broker

Twoxfour Chicago, Illinois
Account Intern June 2022 – July 2022

- Led successful presentation of new ad campaign for Brookfield Zoo that involved my own creative prowess to solve a problem organization had been facing
- Learned fundamentals and innerworkings of a top-tier ad agency including processes of creating various forms of media used in marketing through observations and demonstrations
- Conducted over 50 off-site interviews for research that was compiled and presented successfully

LEADERSHIP & INVOLVEMENT

Sigma Chi Fraternity – Eta Upsilon Chapter College Station, Texas
Fight Night Chair September 2021 – May 2023

- Recruited and registered boxers from 10 fraternities and organizations at Texas A&M University
- Raised \$90,000 for the Huntsman Cancer Institute through sponsors and ticket sales
- Sanctioned event through USA Boxing and hired 10 officials and 6 off-duty cops, as well as a doctor

Boy Scouts of America Houston, Texas
Eagle Scout June 2006 – December 2017

- Held various leadership roles including patrol leader and chaplain throughout my tenure in the troop

SKILLS, ACTIVITIES & INTERESTS

Languages: Spanish (Conversational)

Technical Skills: Microsoft Word, PowerPoint, Excel, ARGUS Enterprise (Certification in progress)

Certifications & Training: Real estate license (In progress via Champions School)

Activities: Aggies in Commercial Real Estate; Texas Trophy Hunters Association; Attended ICSC

Interests: Real estate development and investment; supply chain and logistics, travel