

James Lovell

(713) 534-7514 | Jalag_whoop19@tamu.edu | <https://www.linkedin.com/in/james-lovell813/>

EDUCATION

Texas A&M University, Mays Business School College Station, TX
Master of Real Estate December 2024

Texas A&M University College Station, TX
Bachelor of Sciences in Economics August 2023
GPA: 3.45/4.0

EXPERIENCE

Fort Capital Houston, TX
Leasing Intern May 2023 – August 2023

- Utilized Fort Capital's proprietary data system to analyze market, demographic, and property data to accurately determine real-time market rental rates based on dynamic economic conditions
- Led daily deal run process by implementing targeted marketing strategies to attract tenants and brokers, while actively engaging in meaningful conversations with prospective clients

Brookfield Properties Houston, TX
Summer Asset Management Analyst May 2022 – July 2022

- Conducted extensive market research on Houston CBD Office market to support updating strategic assumptions to growth rates, MLAs, SLAs, Capital Projects, and Leasing efforts for 2023 business plan
- Assisted Asset Managers with updating Argus models with executed leases, capital, TILC, and speculative leasing for Q3 IFRS valuations and explain MTM and Non-MTM movements
- Exposed to deal run process – calculating NER's in comparison to 2022 Business Plan assumptions, running sensitivities on negotiable terms to see impact on value, and NPV calculations to understand tenants' perspective on their future projects or investment strategies

Ciro's Italian Grill Houston, TX
Server June 2021 – January 2022

- Exhibited extensive multitasking skills while responsible for creating positive customer experience through timely service and attention to details regarding their meal
- Provided accurate and extensive knowledge of all menu items, including upselling add-ons items to increase customers' spending or inform of any daily specials offered

LEADERSHIP & INVOLVEMENT

Texas A&M Economic Society (TAMES) College Station, TX
Officer - Coffee Talk Chair August 2020 – August 2021

- Orchestrated Coffee Talks which were an informal open forum where keynote speakers would come in and would be asked questions about their careers, research and personal or professional insights
- Engaged in active networking with business professionals, recruiters, and professors, and facilitated connections between them and other active members of TAMES

Kappa Alpha Order Epsilon Delta Chapter College Station, TX
Recording Secretary November 2021 – November 2022

- Gathered and distributed information on all inter-fraternity policies and procedures to active members regarding academic benchmarks, chapter attendance, and philanthropic participation
- Orchestrated events for 150+ people such as Dad's weekend and Alumni golf tournament

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Proficient in Microsoft Word, Excel, and some exposure to Argus.

Activities: Active member of the ACRE Club, I enjoy Golf, Grilling, Reading, and Fishing.

Interests: Leasing and selling of commercial real estate properties and professional networking.