

Lorna Fleet

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EDUCATION

Texas A&M University, Mays Business School College Station, Texas
Master of Real Estate December 2024

Texas A&M University, Mays Business School College Station, Texas
Bachelor of Business Administration in Finance May 2023
GPA: 3.89/4.0
Honors: Magna Cum Laude

EXPERIENCE

Texas A&M Financial Management Operations College Station, Texas
Student Intern, University Accounting Services May 2023 – Present

- Maintain FAMIS database by entering approximately 500 transactions into system per month
- Prepare daily entries for automated clearing house returns, zero balance accounts, and direct deposits from 6 Texas A&M affiliated universities using Microsoft Excel
- Complete bank and credit card reconciliations monthly to provide current information to Wells Fargo

Texas A&M Athletics Department College Station, Texas
Student Worker, Business Career Services August 2022 – January 2024

- Track 20 student athletes per semester to ensure class engagement and academic success
- Increased attendance by 75% by maintaining open communication with athletes and their academic advisers
- Provide weekly reports of attendance, behavior, and engagement to Assistant Director of Academic Success

Project Destined Dallas, Texas
Intern, CBRE Real Estate May 2023 – August 2023

- Worked with mentors to build 10-year cash flow projections and sensitivity analysis based on various growth rates, hold periods, and exit cap rates
- Received 60+ hours of training on real estate fundamentals, property valuation, deal financing, financial modeling, and market research
- Participated in the evaluation of a live real estate deal involving the development of a mixed-use asset and presenting the investment to industry professionals

LEADERSHIP & INVOLVEMENT

Aggie Real Estate Association College Station, Texas
Vice President January 2024 – Present

- Manage Excel spreadsheet containing membership information on 60 active members
- Work with apparel facilities to design merchandise and implement payment and shipping methods
- Track payment of \$8,000 of dues in Excel and assist other officers with event planning

Master of Real Estate Program Committees College Station, Texas
Valuation Career Committee Lead January 2024 – Present

- Recruited members by talking to incoming students which increased membership by 3x
- Coordinated with 4 industry professionals to present at meetings and give valuable insights to members

SKILLS & CERTIFICATIONS

Technical Skills: Microsoft Excel, Word, PowerPoint, MATLAB, and FAMIS

Certifications: Google Analytics, Ethical Leadership Certification, Understanding and Defining Conflict