

Samuel Cook

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EDUCATION

Texas A&M University, Mays Business School

Master of Real Estate

Cumulative GPA: 4.0

College Station, TX

December 2024

Texas A&M University, Mays Business School

Bachelor of Business Administration in Finance

Cumulative GPA: 3.6/4.0

College Station, TX

May 2023

EXPERIENCE

Stafford Barrett Commercial Brokerage

Research Analyst

College Station, TX

January 2024 - Present

- Track, gather, and evaluate economic, demographic, and real estate market data for input into project-specific deliverables, valuation models, and client deliverables.
- Assist in all facets of the marketing/transaction management cycle and contribute to the analysis of new opportunities generated through business development.
- Review and abstract lease documents, legal documents, and other materials as part of the project due diligence process.

Maroon City Valet

Lead Valet Attendant

College Station, TX

December 2022 - Present

- Deliver exceptional customer service by welcoming and assisting 100+ daily guests in a professional and courteous manner
- Manage cash or credit transactions, accurate documentation of up to 150 vehicle locations and keys, while working under pressure in a fast-paced environment
- Sell valet services to hotel guests; earned lead attendant role by having highest valet sales rate (51%) of hotel check-ins

REC Industries

Plumbers Apprentice/ Assistant Project Manager

College Station, TX

May 2018 - August 2022

- Stocked and arranged heating, venting, air conditioning and plumbing inventory worth over \$250,000 with a small team
- Accounted for job costs at multiple SHSU projects combining to be worth over \$3 million
- Executed weekly walk-throughs of 3 SHSU jobsites with managers, architects, and engineers in order to supervise 20+ employees and evaluate progress

ORGANIZATIONS, ACTIVITIES, & SERVICE

Delta Tau Delta Fraternity

Philanthropy Committee

College Station, TX

February 2020 - December 2023

- Marketed and sold roses on campus during Valentine holiday, with a goal of fundraising \$1000
- Planned biggest philanthropy event in fraternity history by collaborating with a committee, partnering Greek organizations, and volunteering 10+ hours during week-long event where over \$2,000 was raised

Fish Camp

Camp Counselor

College Station, TX

March 2021 - May 2022

- Led over 100 Texas A&M freshman and mentored a smaller group of 10 freshmen through regular succor and guidance
- Engaged in group trainings on leadership, team building, communication, and risk management to welcome over 1000 incoming freshmen into Aggie Community

LEADERSHIP

Delta Tau Delta Fraternity

Fitness Chair

College Station, TX

January 2022 - May 2023

- Directed 180 members seeking guidance by providing personalized workout plans and tips for overall physical health
- Served as ambassador in partnership with local supplement store entailing store-wide discounted items, promotional appearances at chapter events, and 4-6 week challenges rewarding fitness progress with in store credit

Delta Tau Delta Fraternity

Rush Chair

College Station, TX

January 2022 - January 2023

- Spearheaded all aspects of fraternity's rush program, successfully recruiting and onboarding over 100 new members
- Demonstrated strong communication and organizational skills by managing \$6,500 rush week budget, coordinating with the executive board, negotiating venue prices, and tracking daily budget updates