

# Serah Kate Blair

Pleasanton, Texas | (830) 570-2825 | serahkateb@tamu.edu

## EDUCATION

---

### Texas A&M University, Mays Business School

*Master of Real Estate*

College Station, Texas

December 2024

### Texas A&M University, Mays Business School

*Bachelor of Degree in Finance*

GPA: 3.86/4.0

Honors: Magna Cum Laude

College Station, Texas

May 2023

## EXPERIENCE

---

### Merit Commercial Real Estate

*Brokerage Intern*

San Antonio, Texas

Summer 2022, Summer 2023

Merit Commercial is a tenant-focused, fully integrated commercial real estate firm that specializes in lease transactions, large scale development opportunities, and maximizing investments for clients

- Shadowed real estate brokers in conducting commercial office space lease transactions and property tours
- Facilitated the draft and development of long-term lease proposal documents for incoming tenant negotiations
- Conducted market analysis and gathered resources through utilization of CoStar and Crexi to construct marketing packages for potential clients
- Engaged in weekly team meetings to internalize protocol for land acquisition, financing, and the development of property for commercial and residential use in San Antonio and the Rio Grande Valley

### Boldt & Boldt, Inc.

*Accounting Intern*

San Antonio, Texas

May 2021 – July 2021

Boldt & Boldt, Inc. is a family owned and operated group of Certified Public Accountants that provide personalized services to individuals and businesses in the San Antonio area

- Assisted Certified Public Accountants by gathering and e-filing tax returns to prepare client information for summer tax deadline
- Communicated with clients to update and maintain accurate information for Texas Franchise Tax return filing

### National Cattlemen's Beef Association

*Nutrition Research Intern*

Pleasanton, Texas

April 2020 – August 2020

- Coordinated and executed virtual nutrition webinars broadcasted by NCBA to industry leaders, health experts, and social network influencers across the globe
- Applied public speaking skills to communicate effectively with beef cattle nutritionists and colleagues
- Organized and condensed scientific research documents for internal use by the Nutrition Research team

## LEADERSHIP

---

### COALS Council

*Public Relations/Leadership Committee*

College Station, Texas

August 2019 – January 2021

- Identified ways to unite the 60+ student organizations within the College of Agriculture & Life Sciences through interactive leadership and personal development activities
- Collaborated with committee members to produce effective marketing and advertising of various school events by use of social media platforms and merchandising strategies
- Served 200+ College Station community members by organizing and participating in the Merry & Bright, Maroon & White public holiday event in the Texas A&M University Gardens

## SKILLS, ACTIVITIES & INTERESTS

---

**Honors:** American FFA Degree, 2019 College of Agriculture & Life Sciences Dean's Honor Roll

**Activities:** Breakaway Ministries, Phoebe's Home Domestic Violence Shelter Volunteer, Restoration Church

**Interests:** Fly Fishing, Production Agriculture, Real Estate Development, Interior Design, and Fitness & Health