

# Trenton K. Aukerman

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## EDUCATION

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**Texas A&M University | Mays Business School**  
Master of Real Estate

College Station, TX  
Expected Graduation: Dec. 2024

**Western Michigan University | Haworth College of Business**

Bachelor of Business Administration

Kalamazoo, MI

May 2021

Majors: Leadership & Business Strategy and Sales and Business Marketing

**German Business and Culture Study Abroad**, Western Michigan University

Summer 2019

- Practiced practical negotiation techniques on a case-by-case basis working alongside students from the German Universities

## EXPERIENCE

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**Ritsema Associates – Interior Contractors**

Kalamazoo, MI

Assistant Project Manager

Mar. 2022 – Aug. 2023

- Managed day to day progress of 12 commercial subcontracts valued between \$250K - \$3M simultaneously
- Compared actual project costs to budgeted costs and developed a strategy with field to correct if needed
- Acquired specialty materials with long lead times from suppliers around the country regularly

**Timeless Properties Detroit**

Portage, MI

Administrative Assistant

Jan. 2021 – Mar. 2022

- Contributed administration and acquisition assistance to a \$15M real estate portfolio in Detroit MI
- Managed accounting for 7 Detroit and 2 Kalamazoo commercial buildings and optimized internal system operations
- Orchestrated information flow between the bank, our CPA, and ownership during the refinance of a portfolio building
- Maintained record of LP investments during capital calls of a \$10M venture capital fund comprised of tech companies

**American Village Builders**

Portage, MI

Property Management Intern / Leasing Agent

Aug. 2019 – Jan. 2021

- Conducted tours, signed lease documents, and provided financial breakdowns of all 28 floorplans to future renters
- Assisted on site maintenance team with integration of technology to optimize flow of apartment turns and maintenance
- Achieved a lease up goal of 96 new apartments with leasing team over a 5-month time frame

## LEADERSHIP & INVOLVEMENT

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**LBS Consulting – Consultant and Team Lead**

Team Leader

2018 Spring Semester

- Led a team of 9 students and managed team dynamics while consulting with a local hydroponic lettuce farm
- Delivered recommendations to 3 CEOs and other executives of each company

Team Member

2019 Spring Semester

- Collaborated with a team of 7 students consulting on an artificial intelligence/Power BI project

**Delta Sigma Pi: Co-Ed Professional Business Fraternity – 3 Year Active Member**

President

2020 – 2021

Vice President

2019 – 2020

- Develop team culture and set strategic goals with executive board for upcoming year for a chapter of 90 brothers
- Use leadership background to help guide our chapter in a virtual environment
- Achieved first ever chapter of excellence for the Epsilon Omicron chapter at WMU

## SKILLS, ACTIVITIES & INTERESTS

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**Honors:** Dean's List: Spring 2018, Summer I 2019, Fall 2019, Monroe Brown Scholarship, CEAS Scholarship

**Technical Skills:** Procure, Vista, Adobe, Autodesk, Outlook

**Certifications:** OSHA 10-hour, Dale Carnegie Course

**Interests:** Golf, Hunting, Snowboarding, Hiking, Reading, Investing, Real Estate

**Volunteering:** Little League Baseball Coach, Habitat for Humanity, Loaves and Fishes Thanksgiving food Drive (2018-2021)