

# Christina Watson

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## EDUCATION

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**Texas A&M University, Mays Business School**  
*Master of Business Administration, Real Estate*

College Station, Texas  
May 2024

**Texas A&M University, Mays Business School**  
*Bachelor of Business Administration, Business Honors and Finance*  
GPA: 3.68 / 4.0  
Honors: Brockman Scholar

College Station, Texas  
May 2023

**EBS Universität für Wirtschaft und Recht**  
*International Exchange Program*

Oestrich-Winkel (Frankfurt), Germany  
January 2022 – May 2022

## EXPERIENCE

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**Transwestern Investment Group**  
*Acquisitions and Asset Management Intern*

Dallas, Texas  
June 2023 – August 2023

- Engaged in weekly calls encompassing diverse assets, including both stabilized and under construction properties
- Developed deal evaluation proficiency through comprehensive understanding client profiles and market fundamentals
- Utilized quantitative ratios to diligently assess building functionality and operational effectiveness

**Avalon Advisors**  
*Wealth Management Intern*

Houston, Texas  
June 2022 – July 2022

- Completed enrichment projects where interns were required to underwrite investment products to create an optimized portfolio for case client
- Collaborated on projects with other professionals such as wealth management analysts, relationship managers, and client advisors to update client performance decks by utilizing linked Excel sheets to PowerPoint
- Utilized Salesforce system to screen data for over 45 clients to maintain most accurate records and abide by FINRA

**Xponance**  
*Equity Summer Intern*

Philadelphia, Pennsylvania  
July 2021 – August 2021

- Organized RFP queries in accordance with various investment products offered by firm to minimize duplication efforts across applications in preparation for Qvidian implementation
- Co-authored quarterly client newsletter to inform about machine learning application for investment management

**Girls Who Invest**  
*Summer Intensive Program Scholar*

Notre Dame University, Indiana  
May 2021 – August 2021

- Selected for program to learn investment concepts from leading business school professors and professionals
- Presented a recommendation on investment decisions by underwriting Etsy as a case study utilizing Bloomberg in addition to various tools

## LEADERSHIP

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**Business Student Council**  
*External Outreach Subcommittee Officer*

College Station, Texas  
September 2020 - Present

- Facilitate roundtable discussions meant to produce feasible solutions to outstanding issues and enhance relationships across the 39 student-led business organizations
- Coordinate yearly company tour for 60 members with budget of \$6,500 including transportation, meals and activities

**Southwestern Black Student Leadership Conference**  
*Programs Officer*

College Station, Texas  
September 2022 – January 2023

- Arrange keynote speakers for events throughout conference and resolve any needs and accommodations for speakers
- Ensure the welfare of approx. 400 conference participants from various universities throughout the U.S.