Connor Duffey

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EDUCATION

Texas A&M University, Mays Business School College Station, Texas
Master of Real Estate May 2024

Texas A&M University, Mays Business School College Station, Texas
Bachelor of Business Administration in Finance December 2022

EXPERIENCE

Revere Capital Dallas, Texas
Real Estate Financial Analyst Intern May 2023 – August 2023
- Researched market trends to find robust markets for potential bridge lending in a period where banks were hesitant to lend
- Wrote 5+ investment committee memorandums per week to assist in pitching the deal to IC which ultimately led to 3 deals getting signed up throughout the summer
- Valued 20+ properties using Excel and Rockport Val (similar to Argus) from all asset classes to accurately size our loans
- Created Rockport Val models on various properties in order to test how different market scenarios will affect the property

InvestRes/ATX Acquisitions Austin, Texas
Real Estate Financial Analyst Intern June 2022 – August 2022
- Performed sourcing and underwriting of multifamily properties ranging from 50-500 units to gauge investment feasibility for different markets across regions
- Audited quarterly reports and distributions for over 30 properties and 150+ investors
- Conducted market research using CoStar to gauge which markets had best investment opportunities
- Created multiple budget trackers for new construction on various properties
- Networked with potential investors to raise money for 62 unit multifamily property that brought 5+ accredited investors closer to investment committee

Ameriprise Financial Longview, Texas
Intern May 2021 – August 2021
- Assisted financial advisor with managing accounts totaling over $100M in assets
- Partnered in planning and executing an event that brought 50+ prospects and clients together to talk about the future of the market
- Met with wholesalers to discuss their financial products and their possible fit into our portfolios
- Utilized Salesforce to compile client data into more user-friendly interfaces

EXTRACURRICULAR

Aggie Real Estate Association College Station, Texas
Member January 2023 - Present
- Attend networking events with established professionals in the commercial real estate industry
- Participate in the planning of networking events by contacting past MRE graduates

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Salesforce, Microsoft Excel, CoStar, Yardi, Rockport VAL
Certifications: ARGUS Enterprise
Interests: Real Estate Investing, Health & Fitness, Traveling