

Paul C. Skierski

College Station, Texas | (409) 392-6037 | p_skierski1@tamu.edu

EDUCATION

Texas A&M University, Mays Business School

Master of Real Estate

College Station, Texas

May 2024

Texas A&M University, College of Agriculture and Life Sciences

Bachelor of Science Degree in Agricultural Economics

College Station, Texas

December 2022

EXPERIENCE

Stafford Barrett Commercial Brokerage

Research Analyst

College Station, Texas

May 2022 – August 2023

- Constructed monthly market reports by exporting raw data from reputable real estate data service providers; improved investor knowledge
- Analyzed Brazos County assets by recording property details in Excel and Salesforce with data pulled from real estate data service providers; assisted brokers in expanding portfolio
- Reviewed marketing material by reconciling marketing platforms with current property information, subsequently current information was provided to hundreds of potential clients
- Collaborated with brokers by analyzing market data; resulted in better allocation of vacancies

Boater's Resale Shop of Texas

Retail Sales Representative

Kemah, Texas

June 2018 – March 2022

Retail storefront and online vendor for new and used marine equipment

- Managed sales counter by executing instore transactions, produced increased profits
- Assisted customers on sales floor and phone by promoting appropriate products for customers; led to increased sales (transactions ranged from one dollar to roughly \$30,000)

LEADERSHIP

Texas A&M Club Sailing Team

Treasurer

College Station, Texas

August 2021 – May 2022

- Controlled organization's finances by collecting dues from 32 active members and donations from multiple alumni; contributed to \$100,000+ managed throughout school year
- Allocated funds from university accounts for team benefit including new fleet of boats and related equipment worth roughly \$80,000
- Represented the university by overseeing team recruitment events, fundraising, travel across Texas and Louisiana, and team deportment while attending regattas
- Participated in monthly meetings and an annual presentation over organization finances

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: CRM software, real estate analytics services, Microsoft software, Business communication systems

Activities: Texas A&M Club Sailing Team, Agricultural Finance Insurance and Real Estate Society, fishing, and golf

Interests: Use of financial models pertaining to real estate is my focus in academic studies

Awards: Eagle Scout