

# Ava Winjum

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## EDUCATION

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**Texas A&M University, Mays Business School**  
*Master of Science in Real Estate*

College Station, TX  
May 2025

**Texas A&M University, Mays Business School**  
*Bachelor of Business Administration in Finance*  
GPA: 3.50/4.0  
Honors: Cum Laude and Dean's List

College Station, TX  
December 2023

## EXPERIENCE

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### **LNK Commercial Group**

*Commercial Real Estate Mentorship*

Lincoln, NE

June 2023 - August 2023

- Met regularly with Managing Broker to discuss current industry trends and understand scope of brokerage firm
- Analyzed local commercial property leases, operating statements, and purchasing documents resulting in an understanding of local commercial real estate market

### **Nelnet**

*Finance & Accounting Intern*

Lincoln, NE

May 2022 - December 2022

- Assisted customers with outstanding balances and ACH requests leading to more timely payments
- Managed supplier invoices for EANS Funding and Amazon Capital services to address customer payment requests

## LEADERSHIP & INVOLVEMENT

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### **Aggie Women in Business**

*Finance Committee Member*

College Station, TX

September 2022 – December 2023

A professional and social women's organization for aspiring businesswomen

- Maintained payment of membership dues and merchandise orders for over 100 members
- Assisted in management of payment reimbursements and check requests submitted by executive officers
- Planned four profit shares per semester raising over \$700 for bi-annual budget

### **The Bee Community**

*Volunteer*

College Station, TX

January 2022 – December 2023

A community and vocational program for adults with disabilities

- Assisted various individuals with daily tasks while focusing on building stronger relationships
- Monitored behavior and participation efforts during work periods to promote productive atmosphere
- Educated customers on the mission and products during market events leading to increased merchandise sales

### **Delta Zeta "Craws for A Cause"**

*Advertising Committee Member*

College Station, TX

December 2021 – April 2022

An annual fundraiser in the College Station/Bryan community benefitting the Starkey Hearing Foundation

- Connected with local businesses to gain sponsorships and donations leading towards over \$30,000 raised total
- Marketed event tickets to other A&M organizations and local communities leading to increased ticket sales

## SKILLS & INTERESTS

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**Technical Skills:** Microsoft Office 365

**Certifications & Training:** Google Analytics Course

**Activities:** Aggie Women in Business, Aggies in Commercial Real Estate (ACRE), Delta Zeta Sorority

**Interests:** Commercial real estate, traveling, and skiing