

# Lizbeth Marquez

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## EDUCATION

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**Texas A&M University, Mays Business School**  
*Master of Real Estate*

College Station, Texas  
May 2025

**Texas A&M University, College of Agriculture and Life Sciences**  
*Bachelor of Science in Agricultural Economics*

College Station, Texas  
December 2023

## EXPERIENCE

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**Caldwell Companies**

*Welcome Center Host*

College Station, Texas  
November 2021 – Current

- Maintain weekly sales, inventory, spec homes, closings, and traffic reports in Microsoft Excel and Pipsy
- Manage Mission Ranch real estate development website with up-to-date accurate information
- Present marketing material and master-plan community information to multiple guests daily

**Comerica Bank**

*Commercial Banking Intern*

Houston, Texas  
June 2023 – August 2023

- Engaged daily with Treasury Management and Credit department colleagues, directly shadowing treasury officers, sales associates, and underwriters
- Performed financial statement spreading trainings within nCino programming and delivered weekly market analysis updates to 10 credit underwriters
- Composed and presented capstone group project with 2 interns sharing recommendations to Relationship Managers on how to be proactive with clients during economic recessions

**Sherwin Williams**

*Management and Sales Intern*

Tyler, Texas  
June 2022 – August 2022

- Co-managed store with \$2 million in yearly revenue, 588 active wholesale, and 1,500+ DIY accounts
- Served 45+ customers per day exceeding daily revenue targets of \$7,000 attributed to customer service
- Collaborated weekly with 3 interns to present business solution to executives, relying on market and customer analysis to correct alarming customer trends in Southwestern market, resulting 2<sup>nd</sup> place overall in Texas

## LEADERSHIP & INVOLVEMENT

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**Class Councils**

*Senior Class Vice President of Programs*

College Station, Texas  
September 2021– Present

- Plan and execute external engagement events for 13,000 students in Class of 2024 along with creating and leading monthly internal social events and programs for 20 council members
- Collaborated to create and implement Legacy Night, new Junior Class Tradition, for 13,000 students

**The REACH Project**

*Budget Coach and Mentor*

College Station, Texas  
September 2022 – November 2022

- Mentored 2 low-income families by developing a tailored set of recommendations to improve financial positions and budget expenses in order for them to pursue family goals
- Improved family's money habits by educating basics of money management and creating financial planners in one-on-one coaching setting

## SKILLS, ACTIVITIES & INTERESTS

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**Languages:** Fluent in Spanish

**Technical Skills:** Salesforce, Pipsy.io CRM

**Activities:** Class Councils, Aggies in Commercial Real Estate, Agricultural Economics Society, Agricultural Economics Quiz Bowl Team

**Interests:** Baking, Photography, Fitness, Country Dancing, Commercial Real Estate