

Michael Blackburne

(936) 524-7322 | 25030 Estancia Circle, San Antonio, Texas | mabblackburne@gmail.com

EDUCATION

Texas A&M University, Mays Business School

Master of Real Estate

College Station, Texas

May 2025

Texas A&M University, Mays Business School

Bachelor of Business Administration in Finance

College Station, Texas

May 2024

Commercial Banking Program – Class XII

GPA: 4.0/4.0

EXPERIENCE

Bank of America

Dallas, Texas

Enterprise Credit Summer Analyst – Real Estate Corporate Banking

June 2023 – August 2023

- Spearheaded underwriting activities for diverse portfolio of commercial real estate loans exceeding \$750 million, catering to client base including REITs and private equity firms
- Evaluated risk rating scorecards for clients, aligning profiles with market conditions for effective risk management
- Pioneered research by crafting whitepapers for client in novel industry, providing insight into business landscapes
- Conducted financial modeling and due diligence across credit products leveraging both public and private financials

NewQuest Properties

Houston, Texas

Brokerage Summer Associate

June 2022 – August 2022

- Integrated outside data utilizing LandVision, CoStar, LexisNexis, and Microsoft Excel to assist 40 + active deals in investment sales, land, tenant representation, and leasing for adequate due diligence in commercial real estate process
- Underwrote \$20 million multi-purpose commercial retail property by applying rent roll and lease abstracts
- Performed feasibility analysis for land acquisition project and briefed senior partner to invest in ground-up retail development
- Acquired potential clients for new deals and backfilled retail projects leveraged by over 225 cold calls
- Completed various comparative analyses in retail sites to maintain up-to-date market recommendations for our clients

Tubular Perforating Manufacturing LTD

Conroe, Texas

Summer Finance & Marketing Intern

June 2021 – August 2021

- Completed price forecast and marketing campaign for Offshore Technology Conference trade show utilizing Microsoft Excel
- Designed video advertisements to showcase new products within Oil and Gas sector finishing in 1/3 of anticipated timeline
- Peer edited utility patent, improving effective communication of product throughout patent process

MC Pressure Washing

San Antonio, Texas

Owner & Operator

September 2017 – August 2020

- Developed local pressure washing company expanded from 0 to 50 + serviced northern San Antonio residents
- Constructed in-depth logistics plans to increase efficiency by 135% and mitigate operational risks

LEADERSHIP & INVOLVEMENT

Aggie Investment Club

College Station, Texas

Director of Security Analysis

August 2020 – Present

- Prepared and taught weekly workshops for over 100 students on financial modeling, current economic events, and finance topics
- Deepened knowledge of fundamental and technical analysis in equity markets through student collaborations and guest speakers

AIC Equity Fund ~\$50k AUM

College Station, Texas

Sector Head – Financials & Real Estate

August 2023 – Present

- Led analysts, performed due diligence, and created pitches for public equity investments in financials and real estate sectors

FUSE (Finance Using Software & Engineering)

College Station, Texas

Member

August 2022 – Present

- Created projects on machine and deep learning applications in financial markets through student lead projects
- Communicated finance and accounting concepts collaboratively with software engineers in teams to generate balanced designs

HONORS, COMMUNITY ACTIVITIES & INTERESTS

Honors: 1st place CBP Loan Committee Presentation, Rose Bowl Participant, Macy's Thanksgiving Day Participant, Consistent BOA and UIL State Band Finalist, Multiple DECA State Qualifier, National Honor Society

Community Activities: Children's Hunger Fund, NEISD School Drumline Performances, Volunteer Pressure Washing

Interests: Drumming, Cooking, Golf, Working Out

Certificates: Risk Management Association Credit Essentials Certificate