

# Amaya Montano

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## EDUCATION

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**Texas A&M University, Mays Business School** College Station, Texas  
*Master of Real Estate/Financial Management* May 2024

**Texas A&M University, Mays Business School** College Station, Texas  
*Bachelor of Finance* May 2023

## EXPERIENCE

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**Colliers International** Houston, Texas  
*Internship* May 2023 – August 2023

- Met with Colliers clients and assisted with many property tours in the industrial Houston market
- Worked with senior industrial brokers to create market surveys, property summaries and NOI's
- Implemented an Excel sheet that aligned current and prospecting clients and their leases
- Conducted in-depth research on industrial markets and current client opportunities

**Emco Homes Incorporation** Houston, Texas  
*Internship* May 2022 – August 2022

- Helped Emco Homes Incorporation make site plans, pull permits for new trailers, also sewer, light, and water to these new mobile homes
- Analyzed options available for vacant mobile homes/duplexes and recommended using Excel based on time, lease send date and resource considerations
- Implemented the Excel which led to successful marketing keeping trailers/homes rented out; resulted in 22% increase in effectiveness
- Developed and cultivated lucrative relationships with both new and existing clients through effective communication and exemplary interpersonal skills

## LEADERSHIP

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**Texas A&M Softball** College Station, Texas  
*Scholarship Athlete* August 2019 – May 2020

- Served as a Student-Athlete representative and attended formal and informal meetings to drive communications among teammates
- Managed a full academic course load in addition to 30-hour practice weeks while traveling, which advanced time managements skills
- Encouraged a cultivated strong work ethic by demonstrating diligence, patience and respect for the game

**Texas A&M University Softball Camp** College Station, Texas  
*Camp Counselor* December 2019

- Collaborated with 85 beginner-level softball players (grades 5-9) during three-day camp every kids skills increased by 10 percent
- Provided skill instruction and leadership tactics with an emphasis on helping campers build self-esteem and confidence through athletics which was a major problem
- Ensured all camp sessions and practices ran and concluded on time
- Enhanced campers' health with optimized nutritional strategies and improved life choices

## SKILLS, ACTIVITIES & INTERESTS

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**Languages:** Fluent in Spanish

**Technical Skills:** Excel, Adobe Photoshop

**Activities:** Aggies Leer, MSC Finance

**Interests:** Leadership, Brokerage, Development