SALLY C. GUYTON (2026)

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SOCIETAL IMPACT

Teaching

- Current event coverage enables the students to understand current issues along with causation
- Extensive coverage of old vs. new tax rules to enable understanding of political platforms
- Enhanced decision quality for personal financial decisions – retirement, college, estate, investing
- Provided the students with an understanding of the terms/subjects covered on CNBC
- Increased students' awareness of the ethical element in decision-making
- All of the above pertain to the approximately 62,000+ students I have taught at TAMU

Service

- As Advisor for the Financial Management Association for 31 years, I have exposed thousands of students to the various careers in finance (at all levels), and helped them find their own career paths. I have also provided them a forum for networking among themselves by inviting them into my home five times per semester.
- After the 2008 Financial Crisis, students had no interest in being bankers, causing the banking industry a shortage of new talent to replace the retiring bankers. By serving as CBP Assistant Director for 12 years, I have helped enhance the students' interest in banking careers.
- I have heightened the international awareness of TAMU students by leading 16 3-hour international business courses with international trips ranging from 2 to 6 weeks in length to a variety of countries.

SPECIALIZATION

Corporate Finance

WORK EXPERIENCE

1993 to Present — **Texas A & M University**, College Station, Texas
Department of Finance
Principal Lecturer and Commercial Banking Program Assistant Director
Currently coordinating and teaching upper division Corporate Finance. Topics include capital budgeting, valuation of securities, risk analysis, time value of money, financial statement analysis, financial markets, leverage, and cash flow analysis. Previously taught Intermediate Corporate Finance and Personal Finance.

1987 to 1993 — **Southwest Texas State University**, San Marcos, Texas
Departments of Finance and CIS
Lecturer
Taught upper division Corporate Finance and Business Statistics.

1983 to 1987 — **Blinn College**, Brenham, Texas
Department of Business
Instructor
Served as President and Vice President of the Blinn College Faculty Association. Taught Business Law, Legal Environment of Business, and Introduction to Business.

1986 to 1988	**Greenery & Design**, Brenham, Texas *Sole Proprietor*
1982	**University of Texas**, Austin, Texas Department of General Business *Assistant Instructor* Taught Business Statistics while attending graduate school.
1982	Department of General Business *Teaching Assistant II*
1980	Center for Cybernetic Studies *Research Assistant* Conducted sensitivity analysis on Data Envelopment Analysis (DEA).
1977 to 1978	**Austin Independent School District**, Austin, Texas Anderson High School *Teacher*
1970 to 1978	**Westlake Hills Presbyterian Church**, Austin, Texas *Organist*
1971 to 1973	**William F. Guyton & Associates**, Austin, Texas *Administrative Assistant*

EDUCATION

***University of Texas**, Austin, Texas*
MBA with emphasis in Finance, 1982
GPA: 3.65

***University of Texas**, Austin, Texas*
BS with High Honors in Education (All-Level), 1977
GPA: 4.00 in Education

***University of Texas**, Austin, Texas*
BA with High Honors in Cultural Geography, 1976
GPA: 3.75 in Geography

***Trinity University**, San Antonio, Texas*
GPA: 3.87

TEACHING HONORS

2026	The Association of Former Students Distinguished Achievement Award
2022	Dept. Nominee for Provost APT Faculty Teaching Excellence Award
2017	Teaching Performance Recognition Grant
2014	Honorary TAMU Tennis Coach
2013	2013 Outstanding Panhellenic Professor Award
2013	"Most Influential Professor" Award, Pi Beta Phi

TEACHING HONORS (Cont.)

2010	T-Camp Namesake
2010	Honorary TAMU Baseball Coach, March 2010 (chosen by students)
2009	Craig McMahen Teaching Excellence Fellowship
2009	Honorary TAMU Baseball Coach, March 2009 (chosen by students)
2006	Superior Faculty Advisor, FMA International
2006	Mays Business School Faculty of the Month (March 2006)
2006	2006 Outstanding Panhellenic Professor Award
2003	TAMU Corps Award for Teaching Excellence
2002	TAMU Association of Former Students University-Level Distinguished Teaching Award
2002	Honorary Faculty Initiate of Golden Key International Honour Society
1998	Aggie Fish Camp Namesake
1998	TAMU Faculty Initiate of Phi Kappa Phi
1997	TAMU Association of Former Students College-Level Distinguished Teaching Award
1995	Delta Sigma Pi Teaching Award, TAMU Chapter
1993	SWTSU National Honor Society "Favorite Professor"
1992	SWTSU National Honor Society "Favorite Professor"
1991	SWTSU National Honor Society "Favorite Professor"
1990	SWTSU National Honor Society "Favorite Professor"

PUBLICATIONS

Interactive Lecture Guide, Hayden & McNeil Publishing, 2021, to accompany Fundamentals of Financial Management (Tenth Concise Edition) by Brigham/Houston.

Interactive Lecture Guide, Cengage Publishing, 2011, to accompany Fundamentals Of Financial Management (13th Full Edition) by Brigham/Houston. Presented this guide to the McGraw-Hill Conferences in Amelia Island, Florida, February 2016, and Boston, Massachusetts, October 2010, and to the Cengage Conference in Denver, Colorado, October 2011.

Interactive Lecture Guide, Cengage Learning, 2011, to accompany CFIN (First Edition) by Besley/Brigham.

Notetaking Survival Kit (Student Lecture Guide), Harcourt Brace Custom Publishers, 1999, to accompany Fundamentals Of Financial Management (Second Concise Edition) by Brigham/Houston.

Analysis of a Proposed Professional Women's Apparel Store in Downtown Austin, Texas, December 1982.

SERVICE

Advisor for the Financial Management Association Student Chapter, Texas A&M University, 1993 to 2025, recipient of ***Superior Chapter*** designation almost every year (highest honor for an FMA Student Chapter; only 5% of the chapters in the nation receive this honor).

Assistant Director of Commercial Banking Program for 12 years, in charge of recruitment of students for the program, the interviewing process, and the assignment of internships.

Leader of IBUS 456 (European Integration (Slovenia, Monaco, Croatia, France, Italy) with Field Trip (two weeks), 40 students, 2026.

Leader of IBUS 456 (European Integration (Switzerland, Austria, Slovenia, Italy) with Field Trip (two weeks), 40 students, 2025.

Leader of IBUS 456 (European Integration (Malta, Sicily, Italy) with Field Trip (two weeks), 40 students, 2024.

Leader of IBUS 456 (European Integration (Spain, France) with Field Trip (two weeks), 40 students, 2023.

Leader of IBUS 456 (European Integration (Croatia, Slovenia, Italy) with Field Trip (two weeks), 40 students, 2022.

Leader of IBUS 489 (Financial Environments of Croatia, Slovenia, Italy) with Field Trip (two weeks but cancelled), 42 students, 2019.

Leader of IBUS 489 (Financial Environments of Greece and Italy) with Field Trip (two weeks), 42 students, 2019.

Leader of IBUS 489 (Financial Environments of Central Europe) with Field Trip (two weeks), 37 students, 2018.

Leader of IBUS/FINC 489 (Economic Environments of New Zealand and Australia) with Field Trip (two weeks), 40 students, 2017.

Leader of IBUS/FINC 489 (Economic Environments of Portugal and Spain) with Field Trip (two weeks), 38 students, 2016.

Leader of IBUS/FINC 489 (Economic Environments of Austria, Slovenia, and Croatia) with Field Trip (two weeks), 41 students, 2015.

Leader of IBUS 489 (Comparing the Economies of Australia and New Zealand) with Field Trip (two week), 38 students, 2014.

Leader of IBUS 489 (Comparing the Economies of Turkey and Greece) with Field Trip (two weeks in Turkey and Greece), 37 students, 2013.

Leader of IBUS 456 (European Business and Culture) with Europe Field Trip (two weeks in Switzerland, Italy, and France), 41 students, 2012.

Leader of IBUS 456 (European Business and Culture) with Europe Field Trip (two weeks in Italy, Switzerland, and France), 43 students, 2011.

Leader of Study Abroad Program in England/Ireland, 2004 (two weeks).

Leader of Study Abroad Program in France, 2001 (six weeks).

SERVICE (Cont.)

Advisor for the Alpha Kappa Psi business fraternity, Southwest Texas State University, 1987 to 1993.

President of the Blinn College Faculty Association, Brenham, Texas, 1987.

Cheerleading Advisor, Blinn College (Brenham campus), 1983 to 1987.

Landscaped Blinn College (Brenham campus), 1984 to 1987.