

Drew Thoms

(817) 713-3103 • Keller, TX • thomsdrew231@gmail.com

EDUCATION

Texas A&M University

*Master of Science in Finance
Mays Business School*

College Station, Texas

May 2024

Cumulative GPA: 3.70/4.00

Texas A&M University

*Bachelor of Science in Mechanical Engineering
College of Engineering*

College Station, Texas

May 2023

Cumulative GPA: 3.66/4.00

PROFESSIONAL EXPERIENCE

Texas Instruments

Sales Engineering Intern

Santa Clara, California

May 2023 – August 2023

Texas Instruments

Business and Operations Intern

Dallas, Texas

May 2022 – August 2022

- Conducted price variance analysis with Spotfire for each business unit identifying \$323M in missed revenue in last year
- Tabulated large data sets in Spotfire and pioneered a method for identifying the product lines with most quotes accepted below the target threshold; quantified issues through sensitivity analysis and proposed adjustments to pricing leadership team
- Created and developed variance dashboard tool for pricing leadership and pricing specialists' team to reevaluate TI's pricing curve, enhance market strategy, and proposed product line recommendations per business unit for consideration

Yaggi Engineering, Inc.

Engineering Intern

Arlington, Texas

June 2021 – July 2021

- Designed electrical power distribution drawings in AutoCAD for schools, office buildings, and other projects; forwarded completed drawings to management for review prior to client approval
- Led Project for Eastland ISD CTE Center by collaborating with structural engineers, mechanical engineers, power companies on design and coordinated with client on electrical service to building and method of distribution inside
- Participated in meetings with potential clients; learned process for acquiring new projects and finalizing deals

Mays Consulting Case Competition

Illy Caffe Case Study

College Station, Texas

March 2021

- Proposed an innovative business model growing coffee connoisseurship and consumer's willingness to pay a premium for high quality goods through simplifying the supply chain and increasing incentives
- Collaborated with team of 4 engineering and finance majors and presented to Deloitte and other industry leaders

LEADERSHIP & INVOLVEMENT

American Society of Mechanical Engineers

Executive Director, Treasurer

College Station, Texas

April 2021 – May 2022

- Led and facilitated the Mexico Leadership Exchange Program sending 12 students to experience the education and culture by staying with a host family; served as Trip Leader and coordinated with university faculty and local government in Salamanca
- Managed finances for organization by updating Excel ledger with transactions and tracking revenues and expenses in a \$120,000 budget to maintain financial stability of organization and fund all planned events and initiatives
- Led Logistics and International Relations committees; facilitate annual exchange program and online marketplace

Public Relations Director

- Directed social media presence by constructing website and running social media campaign to promote outreach
- Promoted events alongside events staff and adapted to online programming to accommodate for COVID-19 limitations

April 2020 – April 2021

Freshmen Reaching Excellence in Engineering

External Director

College Station, Texas

May 2020 – May 2021

- Mentored committee of 10 freshmen throughout freshmen year, assisting with academics, professional career advice, and social aspects to ease transition to college by holding weekly meetings and events
- Expanded reach and awareness by leading recruitment informationals and events to incoming first year students

SKILLS, ACTIVITIES & INTERESTS

Skills: Wall Street Prep Excel, TIBCO Spotfire Certified, CFA Investment Fundamentals, Python, SolidWorks, MATLAB

Activities: TREC Bio-inspired Design Competition 2nd Place, Fish Camp Counselor, Young Men's Service League President

Interests: Sand Volleyball, Yosemite National Park, Concerts, Fantasy Football, Golf, Dallas Sports, Oil Painting, Ping Pong