

# EXCHANGE COURSES

## By School

Subject	Course#	Credits	School	Course Name	Semester Approved
ACCT	445	3	Bocconi	Intermediate Financial Accounting 30292	S16
FINC	341	3	Bocconi	Finanza Aziendale/Corporate Finance (30017)	F15, S16
FINC	445	3	Bocconi	Principles of International Finance (30151)	S19
FINC	448	3	Bocconi	Financial Modeling (30221)	S19
IBUS	485	3	Bocconi	Management of Fashion Companies	S18
MGMT	422	3	Bocconi	Introduction to Management Consulting 30206	S15, F16
MGMT	450	3	Bocconi	International Business and Management 30215	S15, F16
MGMT	461	3	Bocconi	Entrepreneurial Economics and Entrepreneurship	S15, F16
MGMT	470	3	Bocconi	Strategic Management for Small and Medium Enterprises	F16, F18
MGMT	475	3	Bocconi	Leadership Skills	F16
MGMT	485	3	Bocconi	Business Strategy 30012	S16
MGMT	485	3	Bocconi	Event and Mega Event Management (20475)	F15
MGMT	485	3	Bocconi	Family Business Strategies 30276	S15, F16
MGMT	485	3	Bocconi	International Comparative Business Law 20215	S16
MGMT	485	3	Bocconi	Introduction to Legal System--Module 2 30048	S15
MGMT	485	3	Bocconi	Leadership Skills (30202)	F15
MGMT	485	3	Bocconi	Lean Management 30211	S15, F16
MGMT	485	3	Bocconi	Management of Fashion Companies 30221	S15, S19
MGMT	485	3	Bocconi	Organization Theory 30153	S15
MGMT	485	3	Bocconi	Technology and Innovation Management (30154)	F15
MKTG	322	3	Bocconi	Cultures, Media, and Consumption (20305)	F15, F16
MKTG	322	3	Bocconi	Psychology of Marketing (30295)	F15, F16, S19
MKTG	325	3	Bocconi	Management of Fashion Companies (30221)	F15
MKTG	335	3	Bocconi	Personal Selling (30230)	F15, S18, S19
MKTG	347	3	Bocconi	Marketing Communication (30223)	F15
MKTG	401	3	Bocconi	Managing Creativity (30297)	F15
MKTG	425	3	Bocconi	Management of Fashion Companies	S20
MKTG	438	3	Bocconi	Introduction to E-marketing and E-commerce	S15, F15, S19, S20
MKTG	442	3	Bocconi	New Product and Product Management	F16, S18
MKTG	442	3	Bocconi	New Product Development and Open Innovation (30222)	F15, F16
MKTG	442	3	Bocconi	Management of Fashion Companies (30221)	F19
MKTG	485	3	Bocconi	Competitive Strategies for Creative Industries (30269)	F19
MKTG	485	3	Bocconi	Entrepreneurship and Strategic Innovation in the Fashion Industry	S20
MKTG	485	3	Bocconi	Market research for cultural settings	S18
MKTG	485	3	Bocconi	Management of Fashion Companies	S19, S20
MKTG	485	3	Bocconi	Marketing Communications	S18
MKTG	485	3	Bocconi	Marketing Research (30015)	F15, S16, F16
MKTG	485	3	Bocconi	Principles of e-Marketing and e-Commerce	S19
MKTG	485	3	Bocconi	Big Data for Business Analytics	S19
MKTG	485	3	Bocconi	Green Marketing	S20
FINC	341	3	Ca' Foscari	Financial Institution and Corporate Finance ET0082	F19
FINC	341	3	Ca' Foscari	Corporate Finance	S20
FINC	485	3	Ca' Foscari	Competitive Analysis EM2046	S16
FINC	485	3	Ca' Foscari	Entrepreneurial Finance EM1038	S16
FINC	485	3	Ca' Foscari	Financial Disclosure EM4033	S16
FINC	485	3	Ca' Foscari	Statistical Methods for Risk Analysis	F17
IBUS	485	3	Ca' Foscari	Local Development and Sustainable Tourism	F17
IBUS	485	3	Ca' Foscari	Value Creation and Entrepreneurship	S19
MGMT	105	3	Ca' Foscari	Introduction to the Modern Firm	S17
MGMT	440	3	Ca' Foscari	Technology & Innovation Management	S17
MGMT	485	3	Ca' Foscari	Business Strategy Advanced Course EM6050	S16, S17
MGMT	485	3	Ca' Foscari	Making Decisions EM6055	S17
MGMT	485	3	Ca' Foscari	Management Control in International Firms	F17
MGMT	485	3	Ca' Foscari	Strategy Planning & Control System	S17
MGMT	485	3	Ca' Foscari	Value Creation and Entrepreneurship	S19
MGMT	309	3	Ca' Foscari	Introduction to the Modern Firm ET2015	S17
MGMT	373	3	Ca' Foscari	Human Resource management	S17, F17
MGMT	461	3	Ca' Foscari	Entrepreneurship & Strategy	S17
MGMT	485	3	Ca' Foscari	Techniques for Managerial Decisions EM6053	S17, F17
MKTG	322	3	Ca' Foscari	Consumer Behavior	F19
MKTG	336	3	Ca' Foscari	Branding and Communication 1	S19
MKTG	347	3	Ca' Foscari	Branding and Communication 2	S19
MKTG	349	3	Ca' Foscari	Branding and Communication	S17
MKTG	401	3	Ca' Foscari	Cross Culture Marketing	F17
MKTG	401	3	Ca' Foscari	Marketing	S19
MKTG	442	3	Ca' Foscari	Branding and Communication 1	S19
SCMT	336	3	Ca' Foscari	Quantitative Methods for SCMT	S17
SCMT	364	3	Ca' Foscari	Global Sourcing and Digital Human Cloud	F17
SCMT	485	3	Ca' Foscari	Global Sourcing and Digital Human Cloud	F19
ACCT	328	3	Copenhagen	Financial Accounting BINB01131U	S17
FINC	341	3	Copenhagen	Finance (BA-FINANSONY) *non finance majors	F15
FINC	341	3	Copenhagen	Principles of Corporate Finance (BA-2PCF)	S15, F15
FINC	424	3	Copenhagen	Risk management of multinational enterprise BA-BINBO1601U	S17
FINC	434	3	Copenhagen	HAI 2CF Corporate Finance	S13, S17
FINC	485	3	Copenhagen	Corporate Finance (BA-BINB01136U)	S17
FINC	485	3	Copenhagen	Entrepreneurial Finance (BHAHV2262U)	F18
FINC	485	3	Copenhagen	Prediction Markets & Crowdsourcing	S17
FINC	485	3	Copenhagen	Principles of Banking & Financial Intermediation BHAHV6025U	F16, S17
FINC	445	3	Copenhagen	Emerging Markets - Societies in Transition	S17, S18

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Subject	Course#	Credits	School	Course Name	Semester Approved
IBUS	455	3	Copenhagen	International Business in Asian Markets	S18
IBUS	456	3	Copenhagen	Foreign Policy of the European Union BA-BEUBV1001U	S16, S17
IBUS	485	3	Copenhagen	Foreign Policy of the European Union BA-BEUBV1001U	S17
IBUS	485	6	Copenhagen	International Business Strategy (BA-BINBO1336U)	S15
MGMT	372	3	Copenhagen	Organizational Behavior BA-BHAAV1054U	S16
MGMT	373	3	Copenhagen	Managing People	F15
MGMT	376	3	Copenhagen	Business Planning and Development (BHAAV2261U)	F18
MGMT	439	3	Copenhagen	Language of Negotiations (BA-BEOKV1002U)	S15, F15, S16, S18, F19
MGMT	440	3	Copenhagen	Innovation Management	F15, S16, F18
MGMT	440	3	Copenhagen	Management of Creative Processes (BA-BSEM013374)	F15
MGMT	450	3	Copenhagen	International Business Environment (BA-BINBO13214)	F15, F19
MGMT	452	3	Copenhagen	International Management	F15
MGMT	453	3	Copenhagen	Emerging Markets - Societies in Transition BA-BASPV1234U	S16
MGMT	460	3	Copenhagen	Project Management (BA-BHAAV1186U)	F15, S16
MGMT	461	3	Copenhagen	Entrepreneurship and Small Business Formation (BA-UA-HU4B)	F15
MGMT	475	3	Copenhagen	Global People Management; HR Management and Leadership (BHAAV6021U)	F19
MGMT	485	3	Copenhagen	Entrepreneurial Strategy (BHAAV2260U)	F18
MGMT	485	3	Copenhagen	Entrepreneurship and Innovation in Global Perspective (BA-BSOCV10034)	F15
MGMT	485	3	Copenhagen	Human Resource Management	S16
MGMT	485	3	Copenhagen	Innovation in Emerging Markets (BA-BUAAV1330U)	F15
MGMT	485	3	Copenhagen	International Business Negotiations (BA-BUAA26454)	F15
MGMT	485	3	Copenhagen	International HR Management (BA-BASPR1006U)	F15
MGMT	485	3	Copenhagen	Intro to Social Entrepreneurship (BA-BBLCV1003U)	F15
MGMT	485	3	Copenhagen	Mentoring and Coaching in an Organizational Context BA-BPSYV1203U	S16
MGMT	485	3	Copenhagen	Strategic Management BA-BHAAV1366U	F15, S16, S17
MGMT	485	3	Copenhagen	Strategic Management of Innovation and Technology (BA-BHAA0200U)	F15
MGMT	485	3	Copenhagen	Strategy Problem Solving in Management Consulting (BA-BUAAV6084U)	F15
MGMT	452	3	Copenhagen	Global People Management; HR Management and Leadership	S17
MGMT	485	3	Copenhagen	Corporate Strategy (BA-BHAAV6006U)	S15
MKTG	321	3	Copenhagen	Marketing - The Essentials and the Trend Drivers (BA-BBLCU1160U)	S15, F15
MKTG	322	3	Copenhagen	A Psychological Perspective BA-BPSYV1200U	S16
MKTG	322	3	Copenhagen	Consumer Behavior (BIMKV1018U)	F19
MKTG	325	3	Copenhagen	Fashion Entrepreneurship and Business Development	F16
MKTG	326	3	Copenhagen	Retail Marketing	F15, F16, S17
MKTG	335	3	Copenhagen	Contemporary Issues in Applied Sales and Price Setting Methods	F15
MKTG	345	3	Copenhagen	Social Media Management (BA-BINTU1010U)	F15, F16
MKTG	401	3	Copenhagen	Organising Global Business & Marketing BA-BUAAV1064U	F15, S16
MKTG	401	3	Copenhagen	Principles in International Marketing (BA-BINBO11604)	S15, S17, S19
MKTG	440	3	Copenhagen	Advanced Service Marketing (BA-BSEUO1333U)	S15
MKTG	442	3	Copenhagen	Public Branding- nations, regions, and cities	F16
MKTG	485	3	Copenhagen	Principles of Marketing	F15
MKTG	485	3	Copenhagen	Visual Communication	S18
MKTG	322	3	Copenhagen	Consumer Behavior and Qualitative methods	S17, S18, S19
SCMT	364	3	Copenhagen	Operations Management	S17, S18, S19
SCMT	485	3	Copenhagen	Global Supply Chain Management	S19
FINC	341	3	EBS	Investments & Finance	F17
FINC	371	3	EBS	Real Estate Principles	F19
FINC	381	3	EBS	Banking and Capital Markets	F19
FINC	445	3	EBS	International Finance	F17
FINC	445	?	EBS	Exchange Rates & International Finance (M-FIN3-059)	
MGMT	341	3	EBS	Entrepreneurship	F17
MGMT	363	3	EBS	Managing People	F19
MGMT	422	3	EBS	Strategy Consulting	S20
MGMT	485	3	EBS	Leading the Family Business	F17
MGMT	485	3	EBS	Managing Strategy	F17
MKTG	485	3	EBS	Brand Management Operations and Market Communication	S20
ACCT	329	3	EDHEC	Cost Accounting and Management Control	F15, F18
ACCT	445	3	EDHEC	Accounting and Taxes for Holding Companies/Audit with Mazars	S15
ACCT	447	3	EDHEC	Financial Analysis & Reporting	F13, F15
ACCT	447	3	EDHEC	International Economics	F15
ACCT	485	1.5	EDHEC	612 Merger and Acquisition Deals with PWC	S15
ACCT	485	1.5	EDHEC	633 Introduction to Excel and VBA Programming	S15
BUSN	302	1	EDHEC	Developing managerial Skills	S17
FINC	361	3	EDHEC	Corporate Finance and Asset Markets	F15, F18
FINC	423	2	EDHEC	Introduction to Derivatives	S20
FINC	424	3	EDHEC	Analysis of Risk & Performance	S17
FINC	428	3	EDHEC	Introduction to Fixed Income	S19
FINC	428	2	EDHEC	Introduction to Fixed Income	S20
FINC	443	3	EDHEC	Valuation	S19
FINC	443	1	EDHEC	Valuation	S20
FINC	445	3	EDHEC	Global Financing Solutions	S19
FINC	445	3	EDHEC	Financial Econometrics, Financial Inst. & Markets, Intl. Economics	F15
FINC	445	3	EDHEC	Microfinance + Global Financing Solution	S19
FINC	445	3	EDHEC	International Corporate Finance & Governance	S17
FINC	485	3	EDHEC	Marketing of Financial Services/Strategic Management	S19
FINC	485	1	EDHEC	Valuation	S17, S19
FINC	485	3	EDHEC	Valuation	F15, S17
FINC	485	1	EDHEC	Microfinance	S20
IBUS	456	2	EDHEC	2368 Researching France	S15, S17

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Subject	Course#	Credits	School	Course Name	Semester Approved
IBUS	456	1	EDHEC	691 Theory of Financial Crisis (1)	S15
IBUS	485	1	EDHEC	284 Marketing of Financial Services	S15
IBUS	485	1	EDHEC	631 Introduction to Fixed Income	S15
IBUS	485	1	EDHEC	632 Analysis of Risk and Performance	S15
IBUS	485	2.75	EDHEC	4379 French Course	S20
IBUS	485	1	EDHEC	637 Micro Finance	S15, S20
IBUS	485	1	EDHEC	805 Introduction to Derivatives	S15
IBUS	485	3	EDHEC	Researching France	S17; S19
IBUS	693	3	EDHEC	Family Business	S21
IBUS	693	1	EDHEC	Advanced Excel and Intro to VBA	S21
IBUS	693	1	EDHEC	Business Ethics	S21
IBUS	693	1	EDHEC	Digital Marketing Strategy	S21
IBUS	693	1	EDHEC	Online Spreadsheet modeling	S21
IBUS	693	1	EDHEC	Strategic Decisions in Operations & Supply Chain	S21
IBUS	693	2	EDHEC	Organization performance for consultants: Assesment and Improvement	S21
IBUS	693	2.5	EDHEC	French	S21
IBUS	456	3.5	EDHEC	2368 Researching France	S20
IBUS	456	3	EDHEC	2368 Researching France	S20
IBUS	485	2.5	EDHEC	4379 French Course	S20
IBUS	485	1	EDHEC	726 International Corporate Finance and Governance	S15
MGMT	485	1.5	EDHEC	Corporate Social Responsibility 15-M1-NI-FE-S2-CCO-FIN-1033	S15
MGMT	485	1.5	EDHEC	Developing Management Skills 15-M1-NI-FE-S2-CCO-MKG-2308	S15
MGMT	485	1.5	EDHEC	Introduction to Corporate Law 15-M1-NI-FE-S2-CCO-LAW-660	S15
MGMT	485	1.5	EDHEC	Strategic Management--Part 2 15-M1-NI-FE-S2-CCO-MGT-304	S15
ACCT	447	1.5	EM Stras.	Basics in Financial Analysis (EM1F4M52A1)	F15
ACCT	447	1.5	EM Stras.	Essential Concepts in Financial Analysis (EM054421A1)	F15
FINC	341	1.5	EM Stras.	Essential Concepts in Fin Analysis (EM05444A1)	F16, S17
FINC	341	1.5	EM Stras.	Financial Mkts & Int. Rates (EM05466A1)	F16, S17, F17, S19
FINC	341	3	Em Stras.	Introduction to Investment and Financial Markets	S20
FINC	341	3	EM Stras.	Financial Performance Analysis (EM054ME2B1)	S19
FINC	341	2.5	EM Stras.	Financial Performance Analysis (EM054ME2B1)	S20
FINC	445	1.5	EM Stras.	International Finance (EM1F5M2AA3)	F15
FINC	485	3	EM Stras.	Financial Markets and Interest Rates	S19
FINC	?	1.5	EM Stras.	Basics in Financial Analysis (EM1F4M52B1)	S15
FINC	?	1.5	EM Stras.	Essential concepts in financial analysis (semB. visi) (EM054U21B2)	S15
FINC	?	1.5	EM Stras.	Financial markets and financial institutions (EM1F5M11)	S15
FINC	?	1.5	EM Stras.	International Finance (semB) (EM1F5M2AB1)	S15
IBUS	456	3	EM Stras.	History of European Integration EM023M05BI	S17
IBUS	456	3	EM Stras.	Introduction to European Economic Policy	F18
IBUS	485	1.5	EM Stras.	Basics in Oenology EM1S5M12	S16
IBUS	485	3	EM Stras.	French Culture and Society	S19
IBUS	485	2.5	EM Stras.	Global Wine Business EM1165M17B1	S15, S16, S17, F17
IBUS	485	3	EM Stras.	Introductory Grape and Wine Knowledge	S18, F18, S19
IBUS	485	3	EM Stras.	Introduction to European Economic Policy	S20
IBUS	485	1.5	EM Stras.	Logistics Project Management EM054U8A-A1	S15, F15
IBUS	485	3	EM Stras.	Several Keys to success in international environment/strategic Human Resource	S18
IBUS	485	2.5	Em Stras.	Global Business Negotiations	S20
IBUS	485	2.5	EM Stras.	French Culture and Society	S20
IBUS	485	3	EM Stras.	Intro to European Economic Policy	S20
MGMT	363	1.5	EM Stras.	Organizational Behavior, Leadership, and Teams (EM2DUM25)	F15, S17, F17
MGMT	363	1.5	EM Stras.	Organizational Behavior and Human resource Management	S20
MGMT	372	1.5	EM Stras.	Organizational Behavior (EM225M11)	S15, F15, S17
MGMT	372	2	EM Stras.	Organizational behavior, Leadership and Team dynamics (EM2DLM24)	S15, S17
MGMT	372	3	EM Stras.	HRM & Intercultural Management	S19
MGMT	373	1.5	EM Stras.	Basics in Human Resource Management gr1 (EM1F4M51B2)	S15
MGMT	422	1.5	EM Stras.	Consultant Skills (EM054U5M)	S15
MGMT	424	1.5	EM Stras.	Leadership and Change Management (EM2DKM26)	S15
MGMT	434	1.5	EM Stras.	Comparative Employment and Labour Relations (EM2DLM13)	S15
MGMT	438	1.5	EM Stras.	eBusiness eMarketing EM054U78B2	S15, S16
MGMT	439	3	EM Stras.	Business Negotiation	F18, S20
MGMT	439	2.5	EM Stras.	Business negotiation (EM1F4M49B1)	S15, S16, F16, S17
MGMT	439	3	EM Stras.	Global Business Negotiation	S19
MGMT	439	2.5	EM Stras.	Global Business Negotiation	S20
MGMT	439	1.5	EM Stras.	Influence and Power in Negotiations (EM461M1D)	S15
MGMT	439	3	EM Stras.	International Business Negotiations: Bridging Cultural Gap	F18
MGMT	439	1.5	EM Stras.	International Negotiations (EM46LM54B2)	S17, F17
MGMT	440	1.5	EM Stras.	Basics in Innovation MGMT EM1F4M46B2	S16
MGMT	452	2.5	EM Stras.	Intercultural Management (EM054M2VB1)	S17
MGMT	452	1.5	EM Stras.	Intercultural MGMT (EM054M82A1)	F15, F16, S17
MGMT	452	1.5	EM Stras.	Intercultural Mgmt gr.B1 EM054M82B1	S16, S17
MGMT	452	1.5	EM Stras.	International Business Negotiations (EM46LM54B1)	S17
MGMT	452	1.5	EM Stras.	Management of International Teams (EM1F5M57)	F15
MGMT	452	1.5	EM Stras.	Organizational Behavior in International Context (EM1F5M57)	S15
MGMT	452	2.5	EM Stras.	Strategic Analysis EM023M01B1	S17
MGMT	460	3	EM Stras.	Logistics MGMT Project	F18, S19
MGMT	460	2.5	EM Stras.	Logistics Project Management EM054U8AB1	S16
MGMT	461	1.5	EM Stras.	Basics In Entrepreneurship EM165M19	S16
MGMT	465	1.5	EM Stras.	Corporate gouvernance (EM2DKM21)	S15
MGMT	485	1.5	EM Stras.	Advanced Strategic Human Resource Management (EM1F5M56)	S15

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MGMT	485	1.5	EM Stras.	Comparative Employment and Labour Relations (EM2DLM13)	S15
MGMT	485	1.5	EM Stras.	Corporate governance (EM2DKM21)	S15
MGMT	485	1.5	EM Stras.	Cross-Cultural Issues in Human Resource Management (EM2DLM22)	S15
MGMT	485	1.5	EM Stras.	Ethics and Management (sem.B VISI) (EM1F4M57B3)	S15
MGMT	485	1.5	EM Stras.	European Entrepreneurship (EM054U1NA1)	S15
MGMT	485	1.5	EM Stras.	European Entrepreneurship EM054U1NB1	S16
MGMT	485	3	EM Stras.	French Culture and Society	S19
MGMT	485	1.5	EM Stras.	Global Business Negotiation EM165M18 *pair with MGMT 439	S16
MGMT	485	1.5	EM Stras.	Global wine business	S15, S17
MGMT	485	3	EM Stras.	International Strategy	F18
MGMT	485	1.5	EM Stras.	Principles in International Team Management gr1 (EM225M05B1)	S15
MGMT	485	1.5	EM Stras.	Storytelling and Self Management (EM1F4M24B)	F16
MGMT	485	3	EM Stras.	Strategic Analysis EM023M01B1	S20
MGMT	485	3	EM Stras.	Strategic Human Resource Management/Intercultural Management	S18
MKTG	321	1.5	EM Stras.	Marketing Basics gr1 SemA (EM1F4M42A1)	F15
MKTG	321	1.5	EM Stras.	Product Management (EM054M39B1)	S16, S17
MKTG	322	3	EM Stras.	International Consumer Behavior	S19
MKTG	335	1.5	EM Stras.	Sales and the Digital and Social Environment	S15
MKTG	345	1.5	EM Stras.	Influence and Power in Negotiations (EM46LM1D)	F15
MKTG	345	1.5	EM Stras.	Sales and the Digital Social Environment (EM46KM21)	F15
MKTG	347	1.5	EM Stras.	Business Models New Paradigms (EM1F4M47A1)	F15
MKTG	401	3	EM Stras.	Cases in International Marketing	F18, S20
MKTG	401	1.5	EM Stras.	Cases in International Marketing (EM023M03B1)	F15, F16, S17
MKTG	401	1.5	EM Stras.	International Marketing (EM4LDM3C)	F15, F16
MKTG	401	1.5	EM Stras.	International Strategies (EM054M3A)	S17
MKTG	401	1.5	EM Stras.	Intl MKTG Strategies (EM1PSM02)	F15, F16, S17, S19
MKTG	430	2	EM Stras.	Customer Relationship	S17
MKTG	436	1.5	EM Stras.	Business-to-Business Sales Management (EM46LM1B)	F15
MKTG	436	1.5	EM Stras.	Marketing & Sales International Management (EM46KM22)	S17
MKTG	436	1.5	EM Stras.	Marketing and Sales Integration Management (EM4GKU22)	S15, F15, F16
MKTG	436	1.5	EM Stras.	Principles of Sales Management (EM165U11)	F15, S17
MKTG	436	2.5	EM Stras.	Product Management	S17
MKTG	436	1.5	EM Stras.	Sales Force Management and Leadership (EM46LM1A)	S15, F15
MKTG	436	1.5	EM Stras.	Sales Management (EM1F5MK2)	S16
MKTG	438	1.5	EM Stras.	Digital and High Tech Marketing (EM165M13)	F15
MKTG	438	1.5	EM Stras.	eBusiness eMarketing	S15
MKTG	438	1.5	EM Stras.	Sustainable Marketing (EM165M08B2)	F15
MKTG	440	1.5	EM Stras.	Luxury Brands Management (EM023M06B1)	F15
MKTG	442	2.5	EM Stras.	Business Models New Paradigms (EM1F4M47)	S17
MKTG	442	1.5	EM Stras.	Cases in International Marketing (EM023M03B2)	F15
MKTG	442	3	EM Stras.	Luxury Brand Management	S19
MKTG	442	2.5	EM Stras.	Luxury Brands Management (EM023M06B1)	S15, F15, F16, S17
MKTG	442	1.5	EM Stras.	Product Management gr. B1 (EM054U39B1)	S15, F15, F16
MKTG	442	1.5	EM Stras.	Sales and the Digital and Social Environment (EM46KM21)	S15
MKTG	485	1.5	EM Stras.	Experiential Marketing (EM023M02)	F15, F16
MKTG	485	1.5	EM Stras.	International Export Strategies in Wine Business	S17, F17
MKTG	485	2.5	EM Stras.	Introductory Grape and Wine Knowledge (EM1F5M52B1)	S15, F15, S16, S17
MKTG	485	1.5	EM Stras.	Marketing Basics gr1 SemA (EM1F4M42A1)	F15
MKTG	485	3	EM Stras.	Digitalization and Challenges of Product Management	S20
MKTG	485	3	EM Stras.	Marketing Strategieque	S19
MKTG	485	1.5	EM Stras.	New Directions in Wine Business: Wine Tourism (EM15FM43B1)	F15, S17
MKTG	485	1.5	EM Stras.	Reverse Marketing Proactive Purchasing EM6G5M82B2	S15
MKTG	485	3	EM Stras.	Sustainable Marketing	F16, S17
MKTG	485	1.5	EM Stras.	Wine Marketing, Branding, Distribution and E-commerce	S17
MKTG	401	3	EM Stras.	International Wine Business Sales and Negotiation	S17
MKTG	430	3	EM Stras.	Marketing Strategic Decisions	S20
MKTG	430	1.5	EM Stras.	Human Resources and Socially Responsible Perspective	S17
SCMT	364	3	EM Stras.	Basics in Supply Chain Management	S19, S20
SCMT	485	3	EM Stras.	Logistics and Distribution Management	F18
SCMT	485	3	EM Stras.	Supply Chain Strategy and Challenges	S19
SCMT	485	2.5	EM Stras.	Supply Chain Strategy and Challenges	S20
IBUS	485	2.5	EM Stras.	Several Keys to Success in International Environment	S20
IBUS	485	2.5	EM Stras.	HRM & Intercultural Management	S19
IBUS	485	3	EM Stras.	Business Negotiation	S20
MGMT	452	2.5	EM Stras.	Several Keys to Success in International Environment	S19
SCMT	364	2.5	EM Stras.	Basics in Supply Chain Management	S20
MKTG	326	3	ESSEC	Product Innovation	S21
MKTG	326	3	ESSEC	Innovative Merchandising	S21
MKTG	326	3	ESSEC	Luxury Retail Management	S21
ACCT	329	3	European Bus.	Accounting and Control M-ACT-2005	S16
FINC	341	3	European Bus.	Investments & Finance M-FIN2-020	S17
FINC	351	3	European Bus.	Finance I M-FIN1-022	S17
FINC	371	3	European Bus.	Real Estate Investment and Finance M-REM3-001	S16, F16
FINC	381	3	European Bus.	Money, Banking and Financial Markets	F16
FINC	445	3	European Bus.	Exchange Rates & International Finance (M-FIN3-059)	S17
FINC	445	3	European Bus.	M-FIN3-019 International Finance Management (L-FIN3-034 & L-FIN3-035)	S17
FINC	485	3	European Bus.	Advanced Corporate Finance	S16
FINC	485	3	European Bus.	Private Equity and Venture Capital M-FIN3-054	S16
FINC	485	3	European Bus.	Private Equity & Venture Capital (M-FIN3-060)	S17

Note: These courses have been approved previously but still need to be reapproved for future exchanges.

# EXCHANGE COURSES

## By School

Subject	Course#	Credits	School	Course Name	Semester Approved
MGMT	461	3	European Bus.	Entrepreneurship L-STR3-069 (1.5) & L-STR3-070 (1.5) OR M-STR3-003 (3.0)	S16, S17
MGMT	485	3	European Bus.	Managing Strategy M-STR1-020	S16, S17
MGMT	485	3	European Bus.	Strategic Planning M-STR3-029	S16
MGMT	485	3	European Bus.	Strategic Theory & Practice L-STR1-057 (3.0)	S17
MGMT	485	3	European Bus.	Studium Universale IV M-PHI3-012	S16
MGMT	475	3	European Bus.	Managing People	F16
MKTG	321	3	European Bus.	Marketing I	F16, S17
MKTG	325	3	European Bus.	Trade and Retail Marketing M-MKT3-004	S16, S17
MKTG	345	3	European Bus.	Marketing communication & Social Media M-TK3-029	S17
MKTG	485	3	European Bus.	Marketing II M-MKT2-001	S16, S17
SCMT	364	3	European Bus.	operations & Supply Chain Management (L-SCM2-001)	S17
SCMT	364	3	European Bus.	Operations and Information Systems (M-SCM2-014)	S17
IBUS	485	3	FGV	Civil Society and Global Governance	F19
IBUS	485	3	FGV	Cross Cultural Management	F19
IBUS	485	3	FGV	Strategic Management in Emerging Economies	F19
FINC	341	2.5	HEC	Business Stimulation	F20
MKTG	438	2.5	HEC	Digital Marketing Strategy	F20
MKTG	440	2.5	HEC	Services Marketing and Management	F20
MKTG	485	2.5	HEC	Digital Consumer Experience	F20
MKTG	485	2.5	HEC	International Marketing Seminar	F20
FINC	341	3	HKUST	Financial Management	F17
FINC	341	3	HKUST	Fundamentals of Business Finance	F16, S19
IBUS	455	3	HKUST	Emerging Asian Markets	F17
ISTM	485	3	HKUST	Big Data Technologies	S19
ISYS	485	3	HKUST	Chronicles of Internet Commerce (ISOM2310)	F15
ISYS	485	3	HKUST	Social Media: Collective Intelligence and Creativity (ISOM1090)	F15
MGMT	363	3	HKUST	Organizational Behavior	F16, S17, S19
MGMT	461	?	HKUST	Innovation Management and Technology Entrepreneurship (ISOM4020)	F15
MGMT	485	3	HKUST	Service Management	F16
MGMT	485	3	HKUST	Technology and Innovation: Social and Business Perspectives (ISOM1380)	F15
MGMT	363	3	HKUST	Intro to Management	F17
MGMT	460	3	HKUST	Business Project Management	F16
MGMT	460	3	HKUST	Enterprise Resource Management	F16
MGMT	485	3	HKUST	Managerial Leadership	S17
MGMT	485	3	HKUST	OM Best Practices	F16
MKTG	325	3	HKUST	Retailing (Retailing Concepts and Policies) Mark 3460	S16
MKTG	345	3	HKUST	Communications in Digital Media (Social Media & Public Relations) Mark1330	S16
MKTG	401	3	HKUST	Global Marketing Mark 3430	S16
MKTG	432	3	HKUST	Marketing & Society (Corporate Social Responsibility) Mark1220	S16, S17
MKTG	440	3	HKUST	Services Marketing	S17
MKTG	442	3	HKUST	Marketing Management (Innovation and Product Mgmt) Mark2120	S16
MKTG	485	3	HKUST	Brand management	S17
MKTG	485	3	HKUST	Consumerism and Happiness Mark. 1230	S16, S17
SCMT	364	3	HKUST	Operations Management	F17, S19
MGMT	485	3	Hohenheim	International Business Units and Projects 5706-521/522	S16
MGMT	485	3	Hohenheim	International Services & Consulting 5706-531	S16
MGMT	485	3	Hohenheim	Multinational Firms 5205-521	S16
MKTG	322	3	Hohenheim	Consumer Behavior 5705-511	S16
MKTG	485	3	Hohenheim	Branding 5701-540	S16
FINC	341	3	Jonkoping	Corporate Finance (FSAK13)	S17, S19
ISTM	485	3	Jonkoping	Strategy and Technology (JSTK14)	F18
ISYS	410	3	Jonkoping	Strategic Change	F15
ISYS	485	3	Jonkoping	Electronic Commerce	F15
ISYS	485	3	Jonkoping	Enterprise Modeling INMR23	S15
MGMT	363	3	Jonkoping	Organization and Leadership MGAG13	S19
MGMT	440	3	Jonkoping	Entrepreneurial Creativity	F15, F17
MGMT	450	3	Jonkoping	International Trade Theory	S19
MGMT	460	3	Jonkoping	Project Management MGIN13	S15, S16, S17, F17
MGMT	461	3	Jonkoping	Entrepreneurship and Business Planning	F15
MGMT	461	3	Jonkoping	New Ventures Development ENCN13	S15, S16, S17
MGMT	475	3	Jonkoping	Organization and Leadership MGAG13	S15
MGMT	485	3	Jonkoping	Business Ethics (MGEK13)	S15, S16, S17
MGMT	485	3	Jonkoping	Corporate Entrepreneurship and Strategic Renewal ENLR23	S15
MGMT	485	3	Jonkoping	Entrepreneurial Performance Management and Information Technology INKR23	S15
MGMT	485	3	Jonkoping	Leadership (MGHN13)	F18
MGMT	485	3	Jonkoping	Strategic Change (MGJN13)	F18
MGMT	452	3	Jonkoping	International Management (MGFN13)	S17
MGMT	485	3	Jonkoping	Sustainable Venture Development Across Borders (JSVN17)	S17
MKTG	325	3	Jonkoping	International Distribution (JIDR25)	F16
MKTG	347	3	Jonkoping	Brand Management	S17
MKTG	401	3	Jonkoping	International Marketing (MCIN3)	S17, S19
MKTG	455	3	Jonkoping	Brand Management	S16, S17
MKTG	485	3	Jonkoping	Marketing Management MLBK13	S15, S17, F17
MKTG	485	3	Jonkoping	Service Management and Marketing	F15
MKTG	485	3	Jonkoping	International Marketing Law and Consumer Protection	S19
MKTG	650	3	Jonkoping	Consumer Behavior (JCBR26)	F16
MKTG	660	3	Jonkoping	Market Communication in a Digital World (MLSR23)	F16
MKTG	671	3	Jonkoping	Entrepreneurship, Person and Process (ENRR23)	F16
SCMT	385	3	Jonkoping	Purchasing & Sales (MLDK13)	S16

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# EXCHANGE COURSES

## By School

Subject	Course#	Credits	School	Course Name	Semester Approved
SCMT	485	3	Jonkoping	Research methods: Desgin, implemenation & Analysis (JRMK14)	S17
ACCT	230	3	Limerick	Management Accounting (AC4417)	F18
ACCT	445	3	Limerick	Advanced Financial Reporting (AC4007)	F18
FINC	424	3	Limerick	Principles of Risk Management (IN4003)	F18
MGMT	363	3	Limerick	Principles of Organisational Behaviour (PM4022)	S19, S20
MGMT	424	3	Limerick	Change Management (MG4045)	F18
MGMT	450	3	Limerick	Principles of International Business (BS4001)	F18
MGMT	452	3	Limerick	International Management (MG4035)	F18
SCMT	303	3	Limerick	Applied Business Statistics (MA4114)	S19, S20
SCMT	364	3	Limerick	Supply Chain Design (PT4005)	F18
SCMT	364	3	Limerick	Industrial Organization	S20
FINC	341	3	Maastricht	Finance	S20
FINC	485	3	Maastricht	Financial Economics (EBL2119)	S17
FINC	445	3	Maastricht	International Financial Management (EBL2070)	S17
FINC	485	3	Maastricht	Public Finance (EBL2127)	S17
IBUS	456	3	Maastricht	Business and Politics in Europe	F15
IBUS	485	3	Maastricht	International Business History	F15
IBUS	485	3	Maastricht	International Business Strategy	S20
ISTM	485	3	Maastricht	ERP and Business Intelligence Systems	S18
ISTM	485	3	Maastricht	Knowledge Management (EBC2039)	F18
MGMT	363	3	Maastricht	Human Resource Management (EBC2163)	S17
MGMT	363	3	Maastricht	Management of Organisations	F18
MGMT	363	3	Maastricht	Organizational Behavior (EBC2048)	S17, S18, S20
MGMT	452	3	Maastricht	Global Business (EBG2021)	F15
MGMT	460	3	Maastricht	Project and Process Management	S18
MGMT	485	3	Maastricht	Crisis Management in Organizations	F15
MGMT	485	3	Maastricht	Ethics, Organisations & Society	S18
MGMT	485	3	Maastricht	Knowledge Management	F15
MGMT	485	3	Maastricht	Strategies management of Technology & Innovation	S17
MGMT	461/376	3	Maastricht	Birthing New Ventures (EBC2145)	F15, F18
MGMT	461	3	Maastricht	Entrepreneurship and Small Business Management (EBC2158)	S17
MGMT	485	3	Maastricht	Cognition, learning and Human Performance (EBC2031)	S17
MGMT	485	3	Maastricht	Comparative Management	F15
MKTG	326	3	Maastricht	Strategic Marketing (EBC2023)	F15
MKTG	440	3	Maastricht	Services MKTG (EBC2043)	F15, S17
MKTG	442	3	Maastricht	Brand Management (EBC2062)	F15
MKTG	442	3	Maastricht	Marketing Management (EBC2009)	F15
MKTG	485	3	Maastricht	Value- Based Marketing (EBC4082)	S17
MKTG	322/347	3	Maastricht	Brand Management	F18
SCMT	364/485	3	Maastricht	Operations Management (EBC2064)	F15, F18
FINC	445	3	Norway	International Finance	F16
FINC	341	3	Norway	Basic Financial Management	F16
FINC	435	3	Norway	Corporate Finance	F16
IBUS	485	3	Norway	Financial Bubbles, Crashes and Crises ELE3732	S15, S17
IBUS	485	3	Norway	International Logistics SHI3613	S15
IBUS	485	3	Norway	Norwegian Culture and History--An Introduction EXC2901	S15, F16, S17
IBUS	485	3	Norway	Port Management (EXC 3652)	S17
IBUS	446	3	Norway	International Financial Management (FIN 3633)	S17
MGMT	363	3	Norway	Organizational Behavior and Management EXC2953	S15, S17
MGMT	450	3	Norway	International Business Environment	F16
MGMT	452	3	Norway	Managing International Operations	F16
MGMT	485	3	Norway	International Commercial Law EXC2121	S15, S17
MGMT	485	3	Norway	Innovation & Entreprenuership (ELE3701)	S17
MGMT	485	3	Norway	Negotiations & Presentations (SPA2902)	S17
MKTG	321	3	Norway	Marketing	F16
MKTG	322	3	Norway	Consumer Behavior	F16
MKTG	345	3	Norway	Social Networkds and Communities	F16
MKTG	401	3	Norway	International Marketing EXC3602	S15, S16, S17
MKTG	442	3	Norway	Branding EXC3622	S15
MKTG	442	3	Norway	Product and Price Strategy	F16
MKTG	485	3	Norway	Tactical Marketing	F16
SCMT	485	3	Norway	Supply Chain Management	F16
SCMT	335	3	Norway	Purchasing (ELE 3771)	S17
ACCT	445	3	Nottingham, UK	International Accounting	F17
ECON	323	3	Nottingham, UK	Advanced Microeconomics	F19
FINC	341	2.5	Nottingham, UK	Financial Economics	F21
FINC	381	2.5	Nottingham, UK	Financial Economics (BUSI3027)	F21
FINC	445	5	Nottingham, UK	Capital Market Analysis (BUSI4519)	F21
FINC	485	2.5	Nottingham, UK	Risk, Information & Insurance (BUSI3008)	F21
FINC	485	5	Nottingham, UK	Industrial Economics I: Economics of Organization and Innovation (BUSI2170)	F21
FINC	485	2.5	Nottingham, UK	Risk Management Decisions (BUSI2050)	F21
FINC	445	2.5	Nottingham, UK	International Finance (BUSI3014)	F17, F21
Int'l Elec.		2.5	Nottingham, UK	Christianity and the Challenge of Modernity	F21
Int'l Elec.		2.5	Nottingham, UK	Philosophy of the Contemporary World	F21
Int'l Elec.		3	Nottingham, UK	Elements of Music	F19
MGMT	363	2.5	Nottingham, UK	Organizational Behavior	F21
MGMT	450	3	Nottingham, UK	International Business Environment	F17
MGMT	485	2.5	Nottingham, UK	Management Science for Business Decisions (BUSI2048)	F21
MGMT	485	2.5	Nottingham, UK	The Psychology of Economic and Business Decisions (BUSI2051)	F21

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# EXCHANGE COURSES

## By School

Subject	Course#	Credits	School	Course Name	Semester Approved
MGMT	485	2.5	Nottingham, UK	Management Strategy (BUSI2026)	F21
PSYC	307	3	Nottingham, UK	Developmental Psychology	F19
PSYC	485	3	Nottingham, UK	Sociology: Identity, Self, and Others in a Digital Age	F19
SCMT	364	2.5	Nottingham, UK	Managing Business Operations	F21
FINC	445	3	Peking	International Finance and International Trade 02831600	S16
FINC	455	3	Peking	International Finance Management	S17
FINC	485	3	Peking	Investment Banking 02837020	S16
FINC	485	3	Peking	Securities Analysis and Investments 02834420	S16
MGMT	363	3	Peking	Organization and Management	F17
SCMT	364	3	Peking	Logistics and Supply Chain Management	F17
SCMT	364	2	Peking	Operations Management (02830240)	S14, F17
FINC	341	3	Prague	Financial Mathematics	S18
FINC	341	3	Prague	Introduction to Financial and Insurance Mathematics	S20
FINC	423	3	Prague	Financial Strategies in International Business	S20
FINC	445	3	Prague	International Financial Management	S18, S20
IBUS	456	3	Prague	Czech Republic and EU	F17
IBUS	485	3	Prague	Globalization and Its Economic and Social Aspects	S21
IBUS	485	3	Prague	Doing business on a Russian Market (2MO647)	S18
IBUS	485	3	Prague	International Trade for Exchange Students	S18
MGMT	363	3	Prague	IP_309 - Psychology and Sociology in Organization	S20
MGMT	363	3	Prague	Psychology in Organizations (2OP337)	S19
MGMT	424	3.5	Prague	3MA666 Organizational Design	S21
MGMT	450	3	Prague	Globalization and its economic and social aspects	S18
MGMT	452	3	Prague	Globalization and its economic and social aspects (3MA643)	S18
MGMT	485	1.5	Prague	Human resources Management in International Context	F17
MKTG	322	3	Prague	Consumer Behavior (3MG215)	S19
MKTG	347	3	Prague	Branding and Repositioning in International Marketing	S21
MKTG	432	3	Prague	Social Marketing (3MG642)	S19
MKTG	485	3	Prague	Marketing and Business Policy (33F151)	S19
SCMT	309	3	Prague	Operations Management	F19
SCMT	336	3	Prague	Computational Methods and Data Analysis	S21
SCMT	340	3	Prague	Supply Chain Management and Intermodal Transportation	S18
SCMT	364	3	Prague	2MO350 - Supply Chain Management	S20
SCMT	485	3	Prague	International Business Operations	S18, S20
SCMT	485	2.5	Prague	Logistics	F17
SCMT	364	3	Prague	2MO253 - Supply Chain Management	S20
SCMT	485	1.5	Prague	Supply Chain Management	F17
FINC	341	3	Queensland	Financial Markets EFB201.2	S19
MGMT	363	3	Queensland	Management BSB115.2	F18
MGMT	363	3	Queensland	Managing People MGB200.2	S19
MGMT	450	3	Queensland	Global Business BSB119.3	F18, S19
MGMT	485	3	Queensland	Management BSB115.2	S19
MKTG	401	3	Queensland	International Marketing AMB336.1	F18
SCMT	364	3	Queensland	Managing Operations MGB210.4	F18
MGMT	461	3	SDM-IMD	Entrepreneurship	S16
MGMT	485	3	SDM-IMD	Human Capital Management	S16
MKTG	322	3	SDM-IMD	Consumer Behavior	S16
MKTG	325	3	SDM-IMD	Retailing Concepts and Policies	S16
ACCT	407	3	Tsinghua	Auditing	F16
ACCT	445	3	Tsinghua	Topics of International Accounting	F16
ACCT	447	3	Tsinghua	Financial Statement Analysis	F16
FINC	485	3	Tsinghua	Public Finance	F16
FINC	381	3	Tsinghua	Financial Institution	F16
ISYS	310	3	Tsinghua	Computer Network	F16
MGMT	485	3	Tsinghua	General Management	F16
MGMT	452	3	Tsinghua	International Business	F16
ACCT	447	3	UC3M	Financial Statement Analysis (13183)	S17, S20
FINC	341	3	UC3M	Financial Management (13170)	S17, F17, S18, S19
FINC	341	3	UC3M	Financial Economics (13747/13166)	F18, F19, S20
FINC	409	3	UC3M	Financial Management (204-13170)	F15, S21
FINC	423	3	UC3M	Financial Derivatives (13766)	S17
FINC	424	3	UC3M	Financial Risk Management (13760)	S17
FINC	435	3	UC3M	Financial Management (13170)	S17
FINC	445	3	UC3M	International Finance (16636)	F18, S19
FINC	445	3	UC3M	International Financing (204-13189)	S17, S20
FINC	462	3	UC3M	Bank Management (13777)	S17
FINC	485	3	UC3M	Asset Valuation (13199)	S17
FINC	485	3	UC3M	Dynamic & Financial Econometrics (13187)	S17
FINC	485	3	UC3M	Game Theory (13644)	S17
FINC	485	3	UC3M	Monetary & Financial Economics	S17
FINC	485	3	UC3M	International Financing (204-13189)	S20
FINC	485	3	UC3M	Security Analysis (13199)	S13
FINC	447	3	UC3M	Financial Statement Analysis	S17, S19, S20
IBUS	450	3	UC3M	International Business Management	S17
IBUS	456	3	UC3M	European Economic Integration	S17
IBUS	456	3	UC3M	The Process of E.U.I (202-13669)	S14, S17
IBUS	485	2	UC3M	International Trade	S15
IBUS	485	3	UC3M	Spanish Fiscal System (13175)	F18
IBUS	485	3	UC3M	International Trade	S21

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# EXCHANGE COURSES

## By School

Subject	Course#	Credits	School	Course Name	Semester Approved
MGMT	309	3	UC3M	Organization Behavior (204-13164/13112)	S21
MGMT	363	3	UC3M	Organization Behavior (204-13164/13112)	F17, F18, S19, S20
MGMT	363	3	UC3M	Organizational Behavior	S17, F18
MGMT	373	3	UC3M	Human Resource Management (13196)	F15
MGMT	424	3	UC3M	Organizational Design	F19
MGMT	450	3	UC3M	International Business Management (204-13202)	S17, S19, S20, S21
MGMT	452	3	UC3M	International Business Management	F17
MGMT	465	3	UC3M	Corporate Gov. and Social Responsibility	F16
MGMT	485	3	UC3M	Commerical Law	F15
MGMT	485	3	UC3M	Family Business Strategies	S17
MGMT	485	3	UC3M	Innovation MGMT & Tech Change (13190)	F15, S17
MGMT	485	3	UC3M	Management Planning and Decision Making in HR	F15, F17
MGMT	485	3	UC3M	Strategic Management	F17
MGMT	424	3	UC3M	Organizational Design	F16
MKTG	321	3	UC3M	Marketing	S15, F16, S17
MKTG	321	3	UC3M	Marketing Management (204-13205)	S17
MKTG	322	3	UC3M	Consumer Behavior (204-13177)	S15, F15, F17, F19
MKTG	323	3	UC3M	Markets Research	S15, S19, S20
MKTG	345	3	UC3M	New trends in Media	F17
MKTG	347	3	UC3M	Advertising and Communication	F17
MKTG	347	3	UC3M	New Trends in Media (211-13561)	F15
MKTG	347	3	UC3M	Organization and Management of Media Enterprises (212-13282)	F15
MKTG	401	3	UC3M	Marketing (204-13167)	F15
MKTG	409	3	UC3M	Marketing Management (204-13169)	F15
MKTG	409	3	UC3M	Marketing Management (13473)	S21
MKTG	440	3	UC3M	Financial & Service MKTG (204-13205)	S14, S17, S20
MKTG	442	3	UC3M	Marketing Management	S19
MKTG	485	3	UC3M	Corporate Governance and Social Responsibility (201-13763)	F15
MKTG	485	3	UC3M	Introduction to Communication and Media Studies	F19
MKTG	485	3	UC3M	Marketing (13709)	S19
MKTG	485	3	UC3M	Marketing Management	S15
MKTG	442/485	3	UC3M	Marketing Management	F17, S19
MKTG	442	3	UC3M	New Trends in Media (211-13561)	S17
SCMT	303	3	UC3M	Statistics 1	S18
SCMT	309	3	UC3M	Supply Chain Management (13200)	S21
SCMT	364	3	UC3M	Operations Management (13172)	F18, F19
SCMT	364	3	UC3M	Supply Chain Management (204-13200) or Operations Management (204-	F15, F16, S17
SCMT	485	3	UC3M	Business Optimization and Simulation (13184)	S17
SCMT	485	3	UC3M	Methods for Quality Control	F16, S17
FINC	341	3	UJA	Introduction to Finance	S20
FINC	409	3	UJA	11711005	F17
IBUS	452	3	UJA	International Management and Business Cooperation	S20
MGMT	376	3	UJA	Business Creation	S20
MGMT	461	3	UJA	Business Creation	S20
ACCT	329/485	3	UPF	Cost Accounting I	F17, F18
FINC	341	3	UPF	Finance (21138)	F15, F16
FINC	341	3	UPF	Financial Management I (20684)	F18
FINC	341	3	UPF	Financial Management II (20689)	S19
FINC	341	2.5	UPF	Financial Management II (20689)	S20
FINC	435	3	UPF	Financial Management II	S17
FINC	445	3	UPF	International Finance	S17
FINC	485	3	UPF	Finance	F17
IBUS	401	3	UPF	Global Marketing (IBE 21139)	S15
IBUS	485	3	UPF	International Business Policy (21869)	S19
IBUS	485	3	UPF	International Business History	F15, S16, S17, S19
IBUS	485	3	UPF	International Marketing (21169)	S19
ISTM	485	3	UPF	Modern Statistical Computing in R	S18
MGMT	363	3	UPF	13260 Organizational Behavior	F15
MGMT	372	3	UPF	Psychology and Business (20668/22836)	S15

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